

Colt Club Sports[®]

Presents



Annual League Meeting

May 30, 2011

National Club Baseball Association

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www.clubbaseball.org

Agenda

- ⑩ Meet the NCBA Staff
- ⑩ 2011 – A Year in Review
- ⑩ 2012 – What's to Come
 - ⑩ Break Out Sessions
- ⑩ NCBA Rules Committee
 - ⑩ Closing

Meet the NCBA Staff

FRONT OFFICE

- ① President – Sandy Sanderson
- ① Director of DII Operations – Kenny Rayl
- ① Treasurer – Sandy Sanderson Sr.
- ① Accounting Specialist – Jeanne Krachala
- ① Director of Marketing – Christian Smith
- ① Sponsor Account Manager – Pete Chalfin
- ① Director of Spring Training Operations – Savannah Harp
- ① Director of Umpires – Ryan Hastings
- ① DI Rules Committee Teams Rep – Joe Kooping
- ① DII Rules Committee Teams Rep – Rich Fiore

Meet the NCBA DI Staff

Regional Directors

- ① North Atlantic – Pete Chalfin
- ① Mid - Atlantic – Matt Tunnell
- ① South Atlantic – Kenny Rayl
- ① Great Lakes – Chad Lowe
- ① Gulf Coast – Ryan Norris
- ① Mid - America – Savannah Harp
- ① Northern Pacific – Dano Jauregui
- ① Southern Pacific – Christian Smith

Meet the NCBA DII Staff

Regional Directors

- ① District I – Mark Guthrie
- ① District II – Pete Chalfin
- ① District III – Andrew Williamson
- ① District IV – Kenny Rayl
- ① District V – Scott Derouaux
- ① District VI – Eric Curitore
- ① District VII – Ryan Norris
- ① District VIII – Mark Hays

2011 – A Year in Review

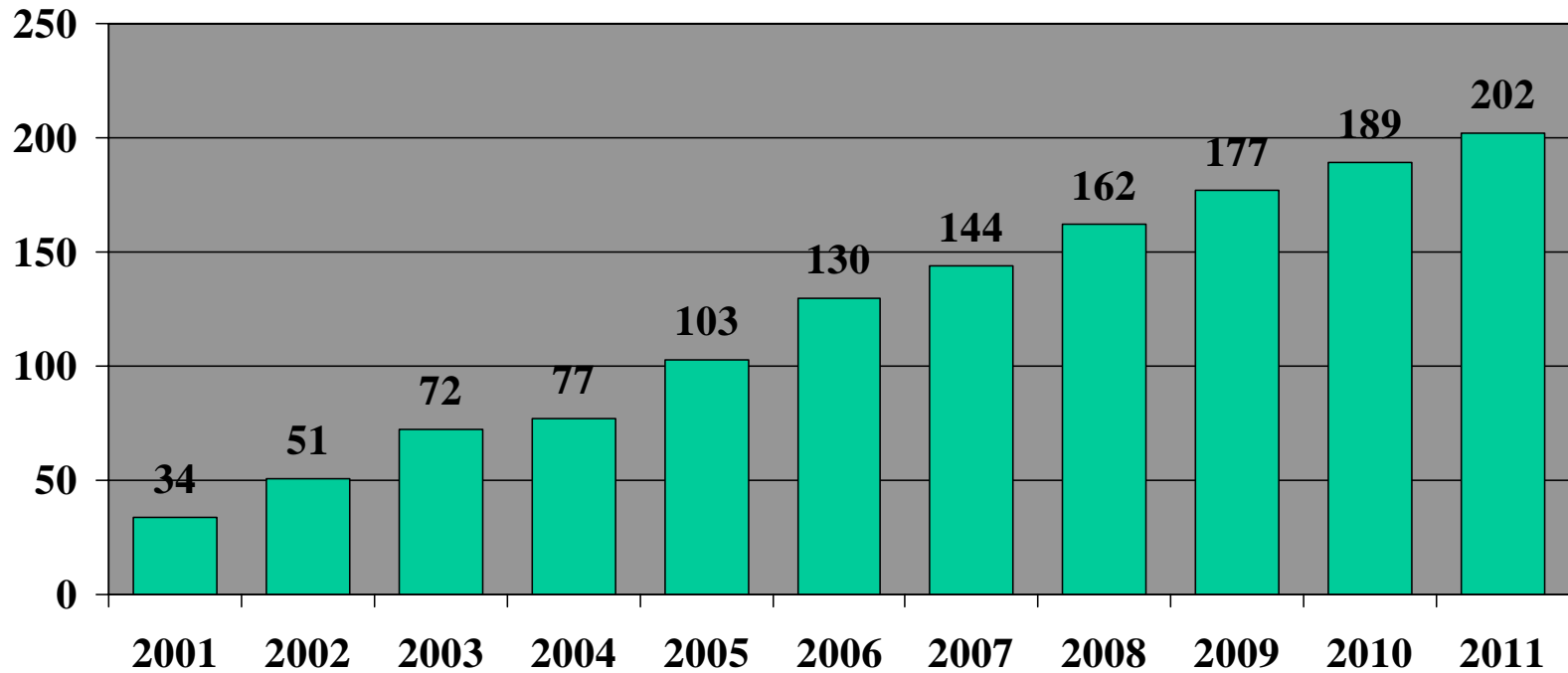
 Growth

 Rule Changes

 NCBA Guide to Collegiate Club Baseball

Growth

NCBA Team Growth



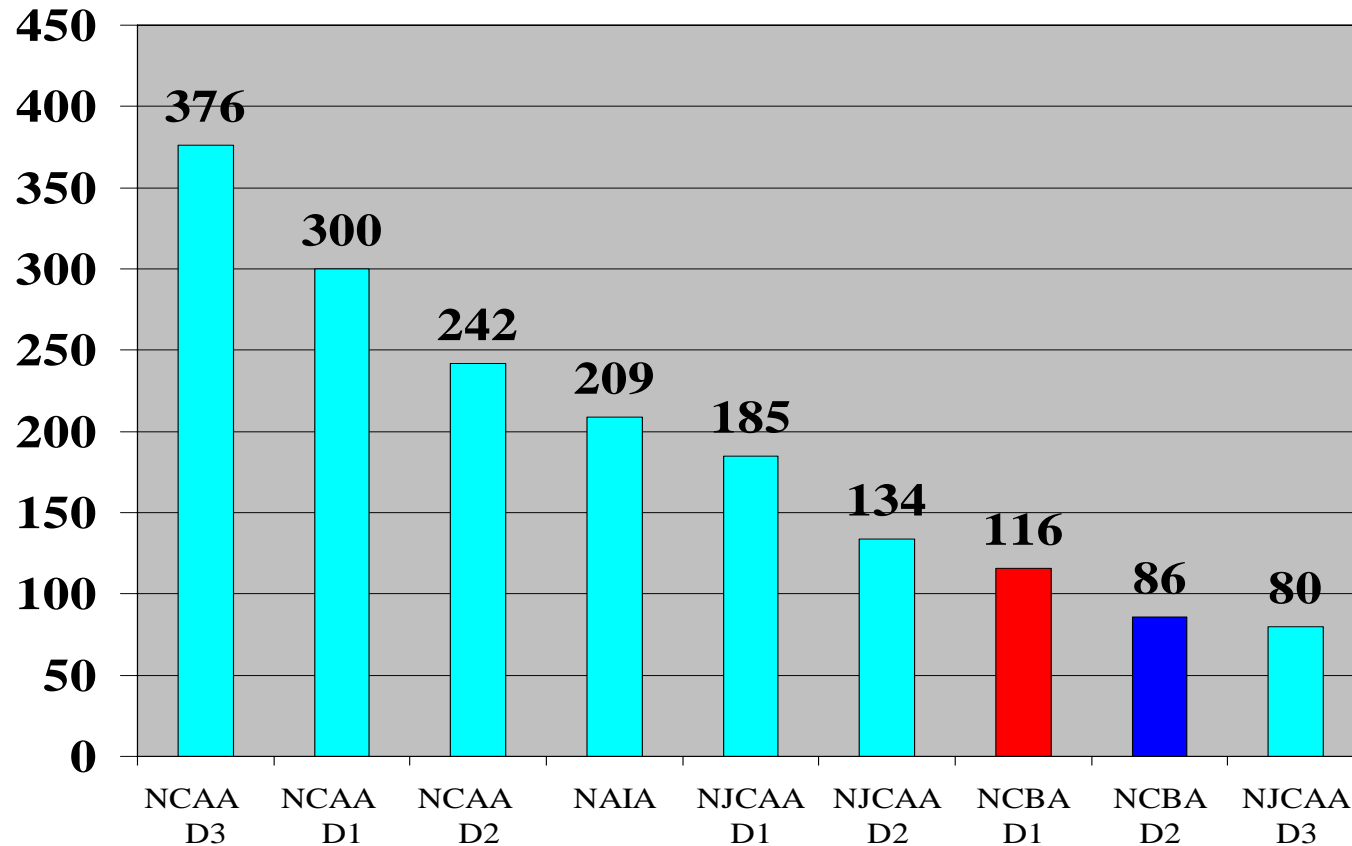
State Representation

2011 NCBA STATES (40 States)

Arizona		Indiana		Montana		South Dakota
Arkansas		Iowa		Nebraska		Tennessee
California		Kansas		Nevada		Texas
Colorado		Kentucky		New Jersey		Utah
Connecticut		Louisiana		New York		Virginia
Delaware		Maryland		North Carolina		Washington
Florida		Massachusetts		Ohio		Washington, DC
Georgia		Michigan		Oregon		West Virginia
Idaho		Minnesota		Pennsylvania		Wisconsin
Illinois		Missouri		South Carolina		Wyoming

College Baseball

League comparison



Rule Changes

- Should teams that begin conference play in the fall and conclude in the spring be required to submit a 2nd academic eligibility letter at the start of the new academic period? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- For teams that are on the quarter academic schedule, should those seniors that graduate during the spring season be eligible to compete in the remainder of the spring portion of the season despite they are no longer officially enrolled in school? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- Effective July 1st, 2013 should DI TEAMS ONLY be required to carry 2 sets of jersey tops of contrasting colors with the responsibility on the Visiting team to always wear a jersey top that contrasts that worn by the home team? (Yes – 7 Votes, No – 3 Votes, Abstain – 1 Votes)

Rule Changes

At the DI level only and effective July 1st, 2013, should players/coaches/managers of a visiting team who does not have a jersey top of a contrasting color to those worn by the home team be given one opportunity by the umpire to put on a team uniform jersey top of contrasting color to the home team or else is automatically ejected from the game? (Yes – 6 Votes, No – 4 Votes, Abstain – 1 Votes)

At the DI level only, should players/coaches/managers deemed “out of uniform” be given one opportunity by the umpire to get into uniformity with his team or else is automatically ejected from the game? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)

At the DI level only, what items are considered part of the team uniform and thus must be uniform with all other players on the team?

- | | |
|------------------------|---|
| - Hat | Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes |
| - Jersey Top | Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes |
| - Pants & Trim | Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes |
| - Belt Color | Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes |
| - Sock Color | Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes |
| - Sock Style | Yes – 0 Votes, No – 10 Votes, Abstain – 1 Votes |
| - Footwear | Yes – 0 Votes, No – 10 Votes, Abstain – 1 Votes |
| - Exposed Sleeve Color | Yes – 6 Votes, No – 4 Votes, Abstain – 1 Votes |
| - Batters Helmet Color | Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes |
| - Catchers Gear Color | Yes – 0 Votes, No – 10 Votes, Abstain – 1 Votes |

Rule Changes

- Effective Jan 1, 2011 the NCAA is ruling that all BESR certified bats will be deemed illegal and will only recognize BBCOR certified bats as legal. In order to prevent all NCBA teams from having to discard all bats currently in their position, should the NCBA implement a grace period in which both BBCOR certified bats and Aluminum barrel BESR certified bats (Just as in the 2010 NCBA Season, composite barrel BESR certified bats will remain illegal) are considered legal for use? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- When should this grace period expire and the NCBA return to using NCAA rules for determining bat legality? (July 1, 2011 – 6 Votes, July 1, 2012 – 4 Votes, Abstain – 1 Votes)
- Should only subs listed on the line up card at the beginning of the game be eligible to compete in that particular game? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- Should it be required that the line up card designate a manager for that game (and if no Manager is specified then by default who ever delivers the line up card to the plate meeting is automatically designated the manager) and thus will be charged for mound visits even if that person is also a player? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)

Rule Changes

For NCBA DII only, should the Home Plate Slide Rule be changed to conform with the NCAA Home Plate Slide Rule? (Yes – 7 Votes, No – 1 Votes, Abstain – 3 Votes)

For NCBA DI only, should the Home Plate Slide Rule be changed to conform with the NCAA Home Plate Slide Rule? (Yes – 7 Votes, No – 2 Votes, Abstain – 2 Votes)

If a PLAYER is ejected for a specified list of reasons, should he AUTOMATICALLY receive an additional suspension? (Yes – 8 Votes, No – 2 Votes, Abstain – 1 Vote)

For what reasons would a PLAYER who gets ejected warrant an AUTOMATIC 1 game suspension?

- Arguing Balls/Strikes Yes – 8 Votes, No – 2 Votes, Abstain – 1 Votes

- Arguing Safe/Out Calls Yes – 7 Votes, No – 3 Votes, Abstain – 1 Votes

- Violating ANY slide rule Yes – 6 Votes, No – 4 Votes, Abstain – 1 Votes

- A Uniform Violation Yes – 1 Votes, No – 9 Votes, Abstain – 1 Votes

- Use of an Illegal Bat Yes – 3 Votes, No – 6 Votes, Abstain – 1 Votes

- Use of Foul Language or Bench Jockeying
Yes – 2 Votes, No – 8 Votes, Abstain – 1 Votes

- Intentionally Throwing at a Batter
Yes – 8 Votes, No – 2 Votes, Abstain – 1 Votes

- Threatening or making physical contact with a opposing player, coach, or ump
Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes

Rule Changes

For what reasons would a COACH/MANAGER who gets ejected warrant an AUTOMATIC 1 game suspension?

- Arguing Balls/Strikes Yes – 0 Votes, No – 10 Votes, Abstain – 1 Votes

- Arguing Safe/Out Calls Yes – 0 Votes, No – 10 Votes, Abstain – 1 Votes

- A Uniform Violation Yes – 2 Votes, No – 8 Votes, Abstain – 1 Votes

- Use of Foul Language or Bench Jockeying

Yes – 1 Votes, No – 9 Votes, Abstain – 1 Votes

- Calling for a pitcher to Intentionally Throwing at a Batter

Yes – 3 Votes, No – 7 Votes, Abstain – 1 Votes

- Threatening or making physical contact with a opposing player, coach, or ump

Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes

Should the AUTO suspension for throwing at a batter be 1 or 3 games? (1 Game – 4 Votes, 3 Games – 5 Votes, Abstain – 2 Votes)

Should the AUTO suspension for threatening or making physical contact with an opposing batter, coach, or ump be 3 games or 2 games? (2 Game – 5 Votes, 3 Games – 6 Votes, Abstain – 0 Votes)

Rule Changes

- 10 If a player, manager, or coach who is ejected not leave the premises peacefully and with out further incident , should they AUTOMATICALLY receive an additional 1 game suspension on top of any other suspension they may already have coming (Noting that suspensions do carry over from one season to the next if necessary)? (Yes – 7 Votes, No – 3 Votes, Abstain – 1 Votes)
- 10 If a team loses X number of protests in a single season, should they lose the right to file a protest for the remainder of the season? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- 10 What should X be? (2 Protests – 3 Votes, 4 Protests – 7 Votes, Abstain – 1 Votes)

Rule Changes

- Should any team who forfeits a game during the last week of the regular season **AUTOMATICALLY** be placed on probation for the next full season? (Yes – 8 votes, No – 0 Votes, Abstain – 3 Votes)
- For DII **ONLY**, should a team who forfeits 3 or more games or to 2 or more different opponents in the same season **AUTOMATICALLY** be placed on probation for the next full season? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- Should players of teams that are on probation be **INELIGIBLE** for weekly/national awards (i.e. Player/Pitcher of the Week, All Conference, All Regional, All American, etc.)? (Yes – 9 votes, No – 0 Votes, Abstain – 2 Votes)

Rule Changes

- Should District II of Division II be allowed to begin conference play in the fall? (Yes – 6 Votes, No – 3 Votes, Abstain – 1 Votes)
- Should District V of Division II be allowed to begin conference play in the fall? (Yes – 8 Votes, No – 1 Votes, Abstain – 1 Votes)
- For DI & DII, should conference fall play be extended through the 2nd weekend of November? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)
- Should teams only be allowed to request off 2 of the following: Easter Weekend, 1st Weekend of Spring Break, 2nd Weekend of Spring Break? (Yes – 7 Votes, No – 3 Votes, Abstain – 1 Votes)
- Should teams be allowed but **NEVER REQUIRED** to play 3 **REGULAR SEASON CONFERENCE GAMES** in one day? (Yes – 10 Votes, No – 0 Votes, Abstain – 1 Votes)

Rule Changes

- Should all games halted by weather be concluded in the format (7 inn/9 inn) in which it was originally started? (Yes – 9 Votes, No – 0 Votes, Abstain – 2 Votes)
- For DI ONLY, should teams be **REQUIRED** to **PLAY** at least 3 **NON-CONFERENCE GAMES** in order to be post season eligible? (Yes – 8 Votes, No – 2 Votes, Abstain – 1 Votes)
- For DI ONLY, should the World Series Seeding Formula be changed to make Top 20 Poll Rank the top tie breaker over Conference Win %? (Yes – 4 Votes, No – 2 Votes, Abstain – 5 Votes)

Rule Changes

- ① For both the DI & DII World Series, should teams losing in the opening round cross over to the losers bracket on the other side? (Yes – 7 Votes, No – 2 Votes, Abstain – 2 Votes)
- ① Should 5.03.1 be reworded From: “will be removed” To: “MAY be removed”? (Yes – 7 Votes, No – 0 Votes, Abstain – 4 Votes)
- ① Should the RECOMMENDATION that “NCBA Certified Umpires be used (If Available)” be added to the rule book? (Yes – 7 Votes, No – 0 Votes, Abstain – 4 Votes)

Guide to Collegiate Club Baseball

Developed by NCBA in order to:

- Define and publicize the concepts and goals of the NCBA
- Assist with the development of new baseball teams
- Assist with the recruitment of new baseball teams
- Provide an all inclusive reference manual to NCBA league operations
- Assist with the improvement of member team baseball operations

Chapter Titles:

- What is the NCBA
- Starting a team at your school
- Joining the NCBA
- Operating within the NCBA
- Making your team better
- Appendices

<http://www.clubbaseball.org/files/NCBA%20Guide%20to%20Collegiate%20Club%20Baseball.pdf>

2012 – What's to Come

New Teams

 Possible DI Region Realignment

 Possible DII District Realignment

 Guide to Collegiate Club Baseball (Updated)

 NCBA DI Dues and Protective Equipment

 Online Roster Submission (2012-13)

New Teams

- ⑩ 3 New Teams has OFFICIALLY SIGNED on to participate in the 2012 season
 - ⑩ Virginia Military Institute
 - ⑩ University of Alabama
 - ⑩ Western Carolina University

New Teams

- ⑩ 8 New Teams have **VERBALLY COMMITTED** to participate in the 2012 season
 - ⑩ George Mason (VA)
 - ⑩ Air Force (CO)
 - ⑩ DePaul (IL)
 - ⑩ Washington & Lee (VA)
 - ⑩ Cal State Fullerton (CA)
 - ⑩ Old Dominion (VA)
 - ⑩ Louisville (KY)
- ⑩ Lakehead State (Ontario, Canada)

New Teams

19 New Teams have EXPRESSED INTEREST in participating in the 2012 season

- Snow College (CO)
- Portland State (OR)
- Lake Superior State (MI)
- Northwest Arkansas C.C. (AR)
- Florida Southern College (FL)
- Cal State – Channel Islands (CA)
- University of New Hampshire (NH)
- Monmouth University (NJ)
- SUNY-Farmingdale (NY)
- Three Rivers C.C. (CT)
- Missouri Southern State (MO)
- College of Western Idaho (ID)
- Duquesne University (PA)
- George Mason (VA)
- The King's College (PA)
- Illinois State DII (IL)
- Texas A&M-Commerce (TX)
- University of Houston-Main (TX)
- Rochester Institute of Technology (NY)

Potential DI Region Realignment

- ① **South Atlantic – West may become the new Mid-Atlantic - West**
- ① **Mid-Atlantic may become a 3 conference region**
- ① **South Atlantic may become a 2 conference region**
 - ① **Gulf Coast may become a 3 conference region**
- ① **Northern Pacific may become a 3 conference region**
- ① **Southern Pacific may become a 3 conference region**

Potential DII District Realignment

- ⓪ **Potential for 5 new Districts to be formed**
 - ⓪ **District II may add a District II Central**
 - ⓪ **District III may add a District III Central**
 - ⓪ **District VI may split into an East and West**
 - ⓪ **District VII may split in to East and West**
- ⓪ **A new District may be formed in the Southern Pacific Region (AZ, CA, NV, NM)**

Guide to Collegiate Club Baseball (Updated)

- ① Teams are encouraged to print a copy and carry it with them at all times
- ① Guide will be updated each year and emailed to teams and will also be downloadable off the NCBA Website
- ① Updates:
 - 2012 NCBA Rules
 - New/Updated Sponsor Info
 - Updated operating procedures
 - What can you contribute?
- ① Chapter Titles:
 - What is the NCBA
 - Starting a team at your school
 - Joining the NCBA
 - Operating within the NCBA
 - Making your team better
 - Appendices

NCBA DI Dues & Gear

- ① 2012 NCBA DI dues increasing by \$200
- ① Each NCBA DI team will receive their choice of:
 - 8 batters/coaches Rawlings helmets OR
 - 1 complete set of high end Rawlings catchers gear

Online Roster Submission (Potential)

Goal:

- Cost-effectively expedite and stream line the process of submitting and processing each team's eligible NCBA roster.

Pros:

- “Go Green”... No more wasted paper
- No more completing, printing, mailing Player Participation Waivers
- No more administrative responsibility by team officers to gather and mail team player waivers
- No more postage/shipping costs to send in player waivers
- No more postage/shipping costs to send in additional player waivers
- No more last minute “Over Night” costs to submit late player waivers
- No more resending incomplete or unsigned player waivers
- Faster processing of roster by NCBA staff

Cons:

- Software Upgrades will be costly to CollClubSports (\$18-25k)
- \$1 per year charge per player per year to register (Credit Card)
- Academic Eligibility Letter will still be required but can be faxed

Status:

- Has been developed and tested in the new NCFA website, full blown implementation is set to take place through out NCSA website for the 2011-12 NCSA season.
- **EXPECTED** Implementation for the 2012-13 NCBA Season

Break Out Sessions

- ⑩ League Meeting attendees broken up in to 4 groups
 - ⑩ Each group joins a different session
- ⑩ Each session lasts 20 minutes and then each group rotates on to the next session
 - ⑩ Session 1 – Team Operations – Kenny Rayl
 - ⑩ Session 2 – Tournaments & Championships – Savannah Harp
 - ⑩ Session 3 – Sponsors & Fundraising – Christian Smith & Pete Chalfin
 - ⑩ Session 4 – NCBA Rules & Proposed Changes – Sandy Sanderson

Session 1

Team Operations – Kenny Rayl

① League Participation Agreement (LPA) Form

- New Team Form (Due Date: July 1st)
- Existing Team Renewal Form (Due Date: June 1st)
- Signed by president, signed by club sports director or faculty advisor
- Fax to NCBA then mail the original
- DI and DII LPA

① E-Registration Form

- Provides full contact info to NCBA front office
- Complete in full and email to NCBA
- Important to include a secondary contact
- Important to include advisor contact info

Session 1

Team Operations – Kenny Rayl

⑩ Scheduling Request Form

- Important to complete with as much detail as possible
- District Coordinator/Regional Director will assign due date
- Important to include requests for Spring Break, Finals, and Field Availability
- The more flexibility the better

⑩ General Liability Insurance

- \$2,000,000 General Aggregate
- \$1,000,000 Per Occurrence
- Policy covers the NCBA and it's members (The Teams)
- Covers many aspects of NCBA play (i.e. Travel, Practice, Workouts, Games, World Series)
- Full Year of Coverage
- This policy assists teams in obtaining playing fields
- 3rd Parties can be additionally insured for \$100
- This policy helped protect the NCBA and it's members from potential financial losses from lawsuits
- This is NOT a health or accident insurance policy

Session 1

Team Operations – Kenny Rayl

⓪ Reserving Fields

- DON'T PROCRASTINATE
- Contact opponents once schedule is released to set dates and times
- Don't wait till a week before you are to play
- Reserve fields as soon as schedule is released
- 3rd party additional insured

⓪ Scheduling Umpires

- Contact local High school AD to gain contact info for local umpire assignor
- 2 High school certified (or better) umpires per game
- Don't wait till a week before you are to play
- Contact assignor as soon as schedule is released
- Re-confirm once dates and times are set

Session 1

Team Operations – Kenny Rayl

⑩ Player Participation Waivers

- For players and player coaches
- MUST be typed, printed, signed, and mailed
- Faxes NOT accepted
- Players are NOT eligible until they appear on the NCBA website roster
- Recommend submitting these at least 2 weeks before your first game

⑩ Coaches Participation Waivers

- For non-playing coaches, managers, trainers, etc.
- MUST be typed, printed, signed, and mailed
- Faxes NOT accepted
- Coaches, managers, trainers, are NOT allowed on the field or in the dugouts unless they have a waiver on file with the NCBA

Session 1

Team Operations – Kenny Rayl

Ⓞ Academic Eligibility Letter

- 2 Sample formats available
- Must be signed by registrar, faculty advisor, or club sports director
- May be faxed, but original must be mailed as well
- Must show currently enrolled, 12+ credits (9+ for 2 year schools), 2.0+ GPA, no academic warning, and no academic probation

Ⓞ Uploading player stats/pics/bios

- Once players are cleared by the NCBA as eligible and appear on the website roster, you may upload stats, bios, and pics for each
- A username, password, and instruction manual will be emailed to each team
- Teams are responsible for uploading their own stats
- It is the responsibility of the team to be sure that stats are entered accurately and in a timely fashion
- Be sure that all player pics and bios are of tasteful and suitable content

Session 1

Team Operations – Kenny Rayl

① Weekly Team Submission Form

- Submit to Regional Director by midnight each Monday regardless if games were played the previous week
- Be sure to enter scores/results for ALL games played during that week
- Be sure to submit a full stat line when nominating player/pitcher of the week candidates
- Submit these on time to assure that your candidates receive consideration for awards

① NCBA Dues

- Includes 2 Bats, 5 Dozen NCBA game balls, \$2 Million general liability insurance, etc.
- \$1700 (DI) \$1500 (DII) due in full by February 28th
- \$100 discount if paid in full by December 31st
- Credit Cards accepted but subject to a processing fee
- Invoices and receipts available through the NCBA Treasurer (Treasurer@CollClubSports.com)
- EIN/Tax ID#: 52-2270910

Session 1

Team Operations – Kenny Rayl

① Boosting team interest

- Student involvement fair for incoming freshmen
- Advertisement in school paper
- Flyers in freshmen dorms and common areas
- Coverage in school paper
- Create a Facebook group

① Boosting Team Moral

- Get the team together off the field as much as on
- Social events and group activities where ALL are included can build strong bonds which will lead to more success on the field
- Spring Training trips build strong team chemistry
- Set room assignments on the road to break up “Clicks”
- Looking good can make players buy in to the club philosophy faster
 - Coordinating hats, helmets, uniforms, and practice gear go a long way
- Being organized will give opponents the impression of strong leadership while instilling pride in your team to compete with confidence
 - Arriving in uniform, team vans, choreographed warm ups, show opponents that you take things seriously
 - Choreographed practices with a set practice attire sends that same message to your players

Session 1

Team Operations – Kenny Rayl

🕒 Budgeting

- See sample budget in Meeting Packet

🕒 Player Dues

- How much to charge?
- What is included?
 - Spring Training trip? Travel costs? New Uniforms?
 - More included = Higher Dues\$
- Supply & Demand: Lots of interest = Higher Dues\$
- Make them pay as soon as they make the team
 - Players who practice for months and then fail to hand over a check hurt the team financially and chemistry
- Charge \$5 for tryouts

Session 1

Team Operations – Kenny Rayl

Team Equipment/Uniforms

- Be sure to order early as customized items tend to have extended lead times
- Order extra caps, everyone's dad and brother will buy one for a fundraiser
- Order extra pants and jerseys, uniforms do rip or go missing on occasion
- Order extra game balls when the supply runs low, NCBA rules state you must use the Official NCBA Baseball and they don't go bad
- Get quotes from NCBA sponsors, there is a reason why the NCBA endorses them
- Take advantage of additional NCBA discounts during early ordering periods

Session 1

Team Operations – Kenny Rayl

🕒 Guide To Collegiate Club Baseball

🕒 Developed by NCBA in order to:

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🕒 Chapter Titles:

- What is the NCBA
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Session 1

Team Operations – Kenny Rayl

Time Table

- May 30 11th Annual League Meeting
- June 1 Renewal LPA Deadline
- July 1 New Team LPA Deadline
- Aug15/Sept 30 Scheduling Requests Due
- Sept 1/Oct 15 Conference Schedules Released
- Dec 31 Annual League Dues w/ discount
- Sept15/Feb 1 Regular Season Begins
- Mar NCBA Spring Training Showcase
- Apr 15 Roster Freeze
- Apr 29 DII Regular Season Concludes*
- May 6 DI Regular Season Concludes*
- May 4-6 District Playoffs (NCBA DII)*
- May 11-13 Regional Tournaments (NCBA DI)*
- May 18-22 World Series (NCBA DII)*
- May 25-31 World Series (NCBA DI)*

** Participation Waivers & Academic Eligibility Letters Due 2 weeks before first game.

* Anticipated but not confirmed dates

Session 2

Tournaments & Championships – Savannah Harp

- ① Team Invitational Tournaments
- ① Spring Training
- ① DII District Playoffs
- ① DI Regional Tournaments
- ① DII World Series
- ① DI World Series

Team Invitational Tournaments

- ① Been used as successful fundraisers for many teams
- ① Contact NCBA for help with:
 - Securing Sponsors
 - Pricing
 - Hotels
 - Using league sponsors to increase revenue
 - Finding quality umpires and facilities
 - Promoting your tournament on the NCBA Website

2011 NCBA Spring Training Showcase

Tampa, Florida- Mike Sansone Park

- ⑩ 55 teams participated over 5 weeks
- ⑩ AD STARR Free Agent Team
- ⑩ Team nights at Champps and Rock N Sports
- ⑩ Discount VIP cards for all players
- ⑩ Discounts from local sponsors



2011 NCBA Spring Training Showcase

continued

- ① Great accommodations and rates**
- ① Beaches, Daytrips, MLB Spring Training Games**
- ① Hotels contracted through NCBA**
 - ① 3 World Series Teams**
 - U. of Wisconsin (DII), UMass and Iowa**
- ① 8 Conference Champions from DI**
- ① 4 District Champions from DII**

2012 Showcase Details

- ① **Still searching for Western Showcase Team Interest**
 - **New Mexico, Las Vegas, and California locations interested in hosting**
- ① **In negotiations for the 2012 East Host Location**
 - **Tampa, Panama City, St. Petersburg, and West Palm Beach, FL**
- ① **Estimated Costs**
 - **Registration Fee \$100 for NCBA teams, \$250 for non-NCBA teams**
 - **Per game charge \$115**
 - **Performance Bond \$200- returned at conclusion of showcase if team has successful trip**
 - **Each team will provide 3 NCBA Game Balls per game**
- ① **NCBA Rules will apply**
- ① **Teams will be contacted starting in August and September**
- ① **Games will count towards overall record**
- ① **Registration Deadline- November 15, 2011**

2012 Showcase Details

Lodging

- Teams will be required to stay in NCBA approved hotels

Benefits

- Lower hotel rates
- Hotels will know about the showcase and be able to assist teams more with any issues that arise
- Easier scheduling of stays
- Hotel provides sponsorship for event

Travel

- Air- Anthony Travel specialize in group, low-funded teams
- Van- Avis helps with great van/car rates and waive the underage driver fee

2012 Showcase Details cont.

- ① **The Showcase provides a spring break atmosphere both for relaxing and for nightlife but especially for baseball and a great team building environment.**
- ① **Get to know the guys on the other teams as well as your own team better.**
- ① **Great opportunity to play teams from across the U.S.**
- ① **Recruiting players for 2012 AD STARR Free Agent Team**



2012 DII District Playoffs

- ① 6 District Playoffs in 2011
 - All 6 at Neutral Site
- ① Possibility of 8 District Playoffs in 2012
 - Districts I, II, III, IV, V, VI, VII, VIII
- ① Looking to hold all playoffs at neutral sites
- ① NCBA covers field costs, game balls and umpires
- ① Teams receive:
 - Discounted hotels
 - Championship Plaques

2012 DI Regional Tournaments

- ⑩ Look to hold all tournaments at neutral sites
- ⑩ Many cities across the country expressing interest
- ⑩ 7 Regionals are 4-team tournaments
- ⑩ 1 Regional (Gulf Coast) is 2-team best of 3
 - Looking to also become a 4-team Regional in 2012
- ⑩ Teams receive:
 - Discounted hotels
 - Championship Trophies

DII World Series

- ① Johnstown, PA (Second Year)
- ① Historic Point Stadium
- ① Holiday Inn & Holiday Inn Express - outstanding accommodations, great rates, multiple options, great locations
- ① Good restaurants and night life
- ① Amazing local support
- ① Expectations of record local attendance
- ① Close to NCBA headquarters

DII World Series

 Team assistance for attending the World Series

Year	Host	Total Stipend	% Change
2008	Huntingburg, IN	\$ -	
2009	Butler, PA	\$ 2,500.00	N/A
2010	Johnstown, PA	\$ 3,000.00	20%
2011	Johnstown, PA	\$ 3,600.00	20%

DI World Series

- ① Columbus, GA (First of 2 Year contract)
- ① Historic Golden Park
- ① Columbus Marriott - outstanding accommodations, great rates, located walking distance from ball park and night life
- ① Good weather
- ① Good restaurants and night life
- ① Columbus Sports Council actively working to make this the permanent home of the NCBA DI World Series. Extensive efforts to enhance local Columbus involvement to boost number of spectators

DI World Series

Year	Host	Total Stipend	% Change
2001	Syracuse, NY	\$ -	
2002	Pueblo, CO	\$ 2,400.00	N/A
2003	Bradenton, FL	\$ 2,800.00	14%
2004	Bradenton, FL	\$ 5,175.00	46%
2005	Bradenton, FL	\$ 5,850.00	12%
2006	Niles, OH	\$ 7,000.00	16%
2007	Ft. Myers, FL	\$ 11,888.00 (cash + room)	41%
2008	Ft. Myers, FL	\$ 5,888.00 (room only)	-50%
2009	Ft. Myers, FL	\$ 8,388.00 (cash + room)	42%
2010	Ft. Myers, FL	\$ 8,888.00 (cash + room)	6%
2011	Columbus, GA	\$ 6,000.00 (cash only)	-32%

2012 DII World Series

- ① Receiving bids to host the World Series in 2012
- ① Many cities across the country expressing interest
 - Fort Myers, FL (New Redsox Ballpark)
 - Columbus, GA (Golden Park)
 - Sarasota, FL (Ed Smith Stadium)
 - Johnstown, PA (Point Stadium)
 - Fort Collins, CO (City Park Baseball Complex)
- ① Factors
 - field availability
 - venue quality
 - lights
 - rental cost
 - local attendance
 - eagerness of local organizers

Session 3

Sponsors & Fundraising – Christian Smith & Pete Chalfin

Current Sponsors

- **Discounts**
- **Requirements**
- **Ordering**

Future Sponsors

Fundraising

- **What works for you?**



Sponsors & Fundraising



Sponsored By:
Anything™



**Delivering the Dough
Fundraising Cards**





Director of Marketing

- Christian Smith – Christian.Smith@CollClubSports.com
 - Oversee promotion of various NCBA Sponsors to NCBA teams
 - Oversee ordering, billing, invoicing, payment, and delivery of all Sponsor Sales activity
 - Audit sponsor sales activity to ensure optimal benefits are being received
 - Contact and finalize contracts with Sponsors for NCBA teams to utilize



Sponsor Account Manager

 Pete Chalfin – Pete.Chalfin@CollClubSports.com

- Promote various NCBA Sponsors to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all Sponsor Sales activity
- Assist in Auditing sponsor sales activity to ensure optimal benefits are being received



Fundraising Opportunities

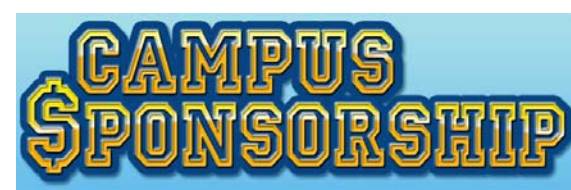
**CAMPUS
\$PONSORSHIP**

**Sponsored By:
Anything™**



**Delivering the Dough
Fundraising Cards**





Campus Sponsorship

An Official Fundraiser of the NCBA

- Teams start group on CampusSponsorship.com
- Teams encourage players, family, fans, friends to join group
- Group members do activities on group page to earn money from donating sponsor
- Group members can link activity to their Facebook page in hopes of getting Facebook Friends to help donate (best way to maximize earnings)
- Teams can cash out at any time to receive check
- For more information, email Christian Smith at Christian.Smith@CollClubSports.com



Dominos Cards

🏀 An Official Fundraiser of the NCBA

- Each card has 16, Buy 1 Pizza get 1 Free Coupons (each card has estimated value of \$160)
- Cards accepted at Dominos Locations NATIONWIDE
- Teams buy cards for \$5 each and sell for \$10 each
- Example: Roster of 20 players, team orders 200 cards, each player only has to sell 10 cards to make \$1,000 PROFIT!
- Pre-Sale forms available to avoid up-front costs
- For more information or to order, email Christian Smith at Christian.Smith@CollClubSports.com



A.D. STARR Referral Fundraiser

An Official Fundraiser of the NCBA

- Teams contact local leagues to see if they will take call from A.D. STARR
- Teams send referrals to A.D. STARR for \$25 catalog credit (can have up to 4 referrals)
- If referral buys product from A.D. STARR, team gets 4% CASH Commission of total sale
- More information and referral sheets are available on NCBA website
- For more information, email Pete Chalfin at Pete.Chalfin@CollClubSports.com



Sponsored By:
Anything

Sponsored By: Anything

🏆 An Official Fundraiser of the NCBA

- Sponsored By: Anything is a clothing company for everyone
- Teams can “tell the world what they are sponsored by” by typing a slogan that is unique to you (it can be anything)
- Teams can earn a monthly commission on Sponsored By: Anything T-shirt sales generated through their club
- Teams can earn a 10% commission on any sales
- For more information, email Michael Schachter at Michael@Sponsoredbyanything.com



Other Ideas/Suggestions

What works for you?



Travel Sponsors



TrueNorthTM
TRAVEL SOLUTIONS





Red Roof Inn

The Official Lodging Partner of the NCBA

- Teams, players, and fans receive a minimum of 15% discount on best available rate
 - Personal or NCSA Related
- Use Volume Plan Plus # 608077 when booking rooms to receive 15% discount
- Teams can go to www.redroof.com/partners/colclubsports where Volume Plan Plus # is already entered
- Teams can also call group sales department at 248.398.0274
Make sure to mention Volume Plan Plus # 608077
- Discount cards are also available to NCBA teams
- For more information, please contact Christian Smith at Christian.Smith@CollClubSports.com.



TrueNorth Travel Solutions

🏆 The Official Group Ground Transportation Provider of the NCBA

- Teams can go to TrueNorth-Travel.com/services to request quote
- TrueNorth will provide several cost effective itineraries
- NCBA Teams receive 7% discount on booked travel
- TrueNorth eases the burden of Group Ground Travel
- To book your travel or request quote email, sports@truenorth-travel.com or by calling 312.698.9894
- Make sure to mention “CollClubSports” to ensure benefits received



AVIS

Ⓞ The Preferred Rental Van/Car Agency of the NCBA

- 12 Passenger Vans are great for long or short road trips
- Rental Availability for players 18+
 - Underage fee waived
 - **Make sure to select “Make Business Reservation” (D712300)**
- National rental availability for all events or trips
 - Personal or NCBA related
- Call 800.331.121 or click on AVIS banner on NCBA website
- Make sure to enter or mention AWD # D712300 to ensure benefits received



Anthony Travel

● The Official Group Air Travel Partner of the NCBA

- Ease of planning of group air travel
- Anthony Travel looks for cheapest airfare and gives you choices on different itineraries
 - Personal or NCBA related
- No fees for changing names on tickets
- Call 800.331.121 or click on AVIS banner on NCBA website
- To request itineraries or book contact Anthony Travel at 800.736.6377



Equipment Sponsors





A.D. STARR

The Official Baseball of the NCBA

- All NCBA teams **REQUIRED** to use NCBA stamped baseball for all NCBA sanctioned games. (AD 600NCBA)
- Each NCBA Member Team receives 5 dozen NCBA stamped baseballs for **FREE** at the beginning of the year
- Additional NCBA game balls cost \$37.95 per dozen
- Practice baseballs available for \$19.50 per dozen (AD100PB)
- Contact A.D. STARR to order at 1.800.ITS.A.HIT (487.2448)
- Make sure to mention you are an NCBA member team




Jensen Lee Team Bags

- The Official Team Bag Supplier of the NCBA
 - Confident it's the "ONLY BAG YOU WILL EVER NEED!"
 - 3 High Quality Bags to choose from (200L, 200XL, JL26)
 - All bags feature NCBA logo and are fully customizable with team colors and text at no additional cost
 - All Canvas Bags have a 4-year warranty
 - To order team bags contact Jim Officer at 1.800.533.2690 or email Jim at jim@jensenlee.com
 - Please visit www.jensenlee.com to view all bags offered



Sportdecals

-  The Official Helmet Decal Supplier of the NCBA
- Heavy-duty decal (20-mil vinyl)
 - Every order comes with FREE NCBA logo decal
 - All decals are fully customizable
 - Guaranteed lowest price on decals
 - To order, contact Sportdecals at 1.866.608.9415
 - Make sure to mention “**Code C11**” to ensure benefits are recieved



Rawlings Sporting Goods

The Official Uniform Supplier of the NCBA

- NCBA Teams receive 50% off orders paid December through June
- Early orders receive 55% off order paid July through November
- Contact Pete Chalfin to place order or RECEIVE QUOTE.
 - 412.321.8440 x105
 - Pete.Chalfin@CollClubSports.com
- All Billing handled through NCBA Office



Rawlings Sporting Goods

The Official Protective Equipment and Performance Apparel Supplier of the NCBA

- 50% discount on orders paid from December through June
- 55% discount on early orders paid from July through November
- All DI NCBA Teams will receive a full set of catchers gear, or any combination of 8 batters helmets for free starting in the 2011-12 year.
- PA items include: Performance Shirts/Shorts, Compression Shirts/Shorts, Sweatshirts, Polo's, Jackets and Pants
- PE items include: Batting Helmets, Protective Shirts/Shorts, Sliding Shorts, Catchers Helmets, shin guards, and chest protectors
- Most items are customizable
- Billing handled by NCBA office
- Contact Pete Chalfin to place order or RECEIVE QUOTE
 - 412.321.8440 x105
 - Pete.Chalfin@CollClubSports.com




DeMarini

The Official Baseball Bat of the of the NCBA

- All NCBA Teams receive 2 high-end DeMarini Bats each year for free. (Filling Orders in the Fall)
- Starting this past year and into the future, all bats will be BBCOR certified
- July 1, 2011, NCBA banning BESR certified bats (BBCOR Certified are the only legal bats in NCBA play)
- Teams can take advantage of the Buy 3 get 1 Free Program offered to NCBA teams at **EXCLUSIVE PRICING**.
- Contact Pete Chalfin to place additional bat order
 - 412.321.8440 x105
 - Pete.Chalfin@CollClubSports.com



Richardson Cap

-  The Official Baseball Cap of the of the NCBA
- All NCBA Teams required to wear Richardson Caps adorned with NCBA logo.
 - Teams can contact A.D. STARR (1-800-ITS-A-HIT) to order their Richardson Hats (easiest way)
 - Teams can order outside of A.D. STARR but a licensing agreement with the NCBA must be set up before the order is placed
 - Go to Richardsoncap.com to use the Cap Builder to design your hat. Design can be sent to A.D. Starr to make.
 - Contact Pete Chalfin with any questions.
 - 412.321.8440 x105
 - Pete.Chalfin@CollClubSports.com

Session 4

NCBA Rules & Proposed Changes – Sandy Sanderson

- ① 2011 NCBA DI or DII Rules
 - Questions?
- ① What would you like to see changed for 2012?
 - Why?
- ① All discussion items will be addressed at the rules committee meeting.

NCBA Rules Committee

- ① DI Elected Teams Rep – Joe Kooping - KoopingJD20@alunmni.uww.edu
 - ① DII Elected Teams Rep – Rich Fiore – rfiore2@pride.hofstra.edu
- ① Committee made up of Regional Directors, President, and Elected Teams Reps
- ① Committee will meet in July/August to discuss, debate, vote, and establish any changes to the NCBA rules
 - ① Teams will communicate their proposed rule changes to their Regional Director AND the Elected Teams Rep
- ① Regional Directors AND the Elected Teams Rep will lobby for proposed rule changes on their teams behalf

Closing

- ① Thank You for Coming
- ① Promote the League & Website
- ① Give the Sponsors Business whenever possible
- ① When ever Issues Arise, Please Notify Us
 - ① Let No Question Go Unanswered
 - ① Keep Lines of Communication Open
 - ① Please be Prompt Meeting Deadlines
 - ① It's a Game!! Have Fun!!