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**Presents**



**Annual League Meeting**

**August 7, 2013**

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**[www.clubbaseball.org](http://www.clubbaseball.org)**

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# **How to ask a question**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**

# National Club Baseball Association

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Suite 301

Pittsburgh, PA 15212

Phone 412-321-8440

Fax 412-321-4088

[www.clubbaseball.org](http://www.clubbaseball.org)

[www.clubbaseball.org/div2](http://www.clubbaseball.org/div2)

# Agenda

- 🏏 Meet the NCBA Staff
- 🏏 2013 – A Year in Review
- 🏏 2014 – What's to Come
  - 🏏 Break Out Sessions
  - 🏏 Closing

# Meet the NCBA Staff

## FRONT OFFICE

- ① President – Sandy Sanderson
- ① Vice President of DII Operations – Christian Smith
- ① Treasurer – Sandy Sanderson Sr.
- ① Accounting Specialist – Jeanne Krachala
- ① Sponsor Account Manager/S.I.D. – Kelsey Detweiler
- ① Rawlings Sponsor Account Manager – Eric Curitore
- ① Richardson Sponsor Account Manager – Mitch Conner
- ① Wilson/Demarini Sponsor Account Manager – Keith Mora
- ① Director of Spring Training Operations – Savannah Harp
- ① Director of Umpires – Ryan Hastings

# Meet the NCBA DI Staff

## Regional Directors

- ① North Atlantic – Mitch Conner
- ① Mid - Atlantic – Christian Smith
- ① South Atlantic – Eric Curitore
- ① Great Lakes – Kelsey Detweiler
- ① Gulf Coast – Ryan Norris
- ① Mid - America – Ryan Bressner
- ① Northern Pacific – Dano Jauregui
- ① Southern Pacific – Michael Olivo

# Meet the NCBA DII Staff

## District Coordinators

- ① District I – Chris Soto
- ① District II – Gary Robinson
- ① District III – Xavier Warner
- ① District IV – Joe Caracci
- ① District V – Jeff Bober
- ① District VI – Gene Whitley
- ① District VII – Ryan Norris
- ① District VIII – Savannah Harp

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# 2013 – A Year in Review

 Growth

 Rule Changes

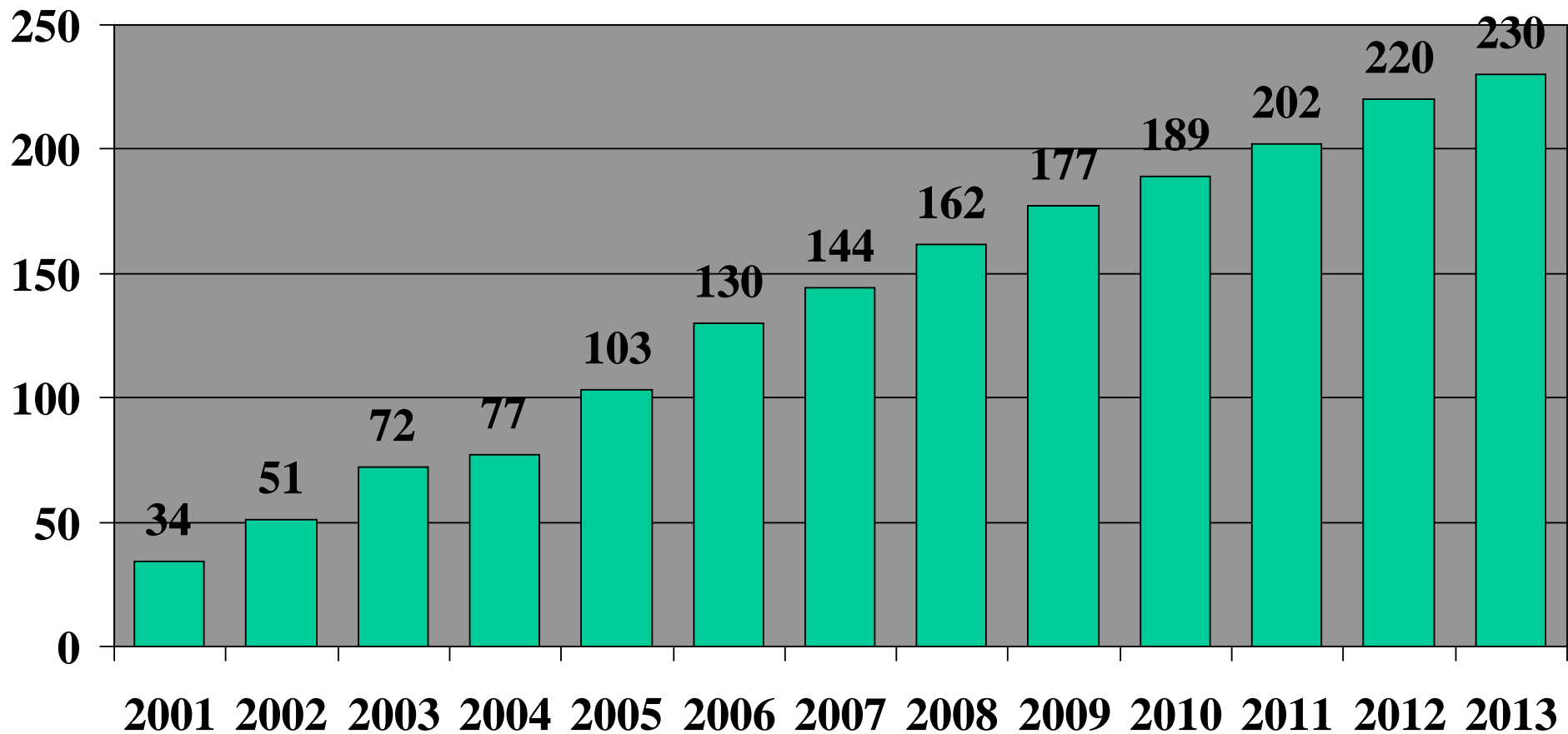
 NCBA DI Performance Bond

 New Websites/Online Roster  
Submission

 Richardson Sponsor Account  
Manager

# Growth

## NCBA Team Growth



# State Representation

## 2013 NCBA STATES (41 States)

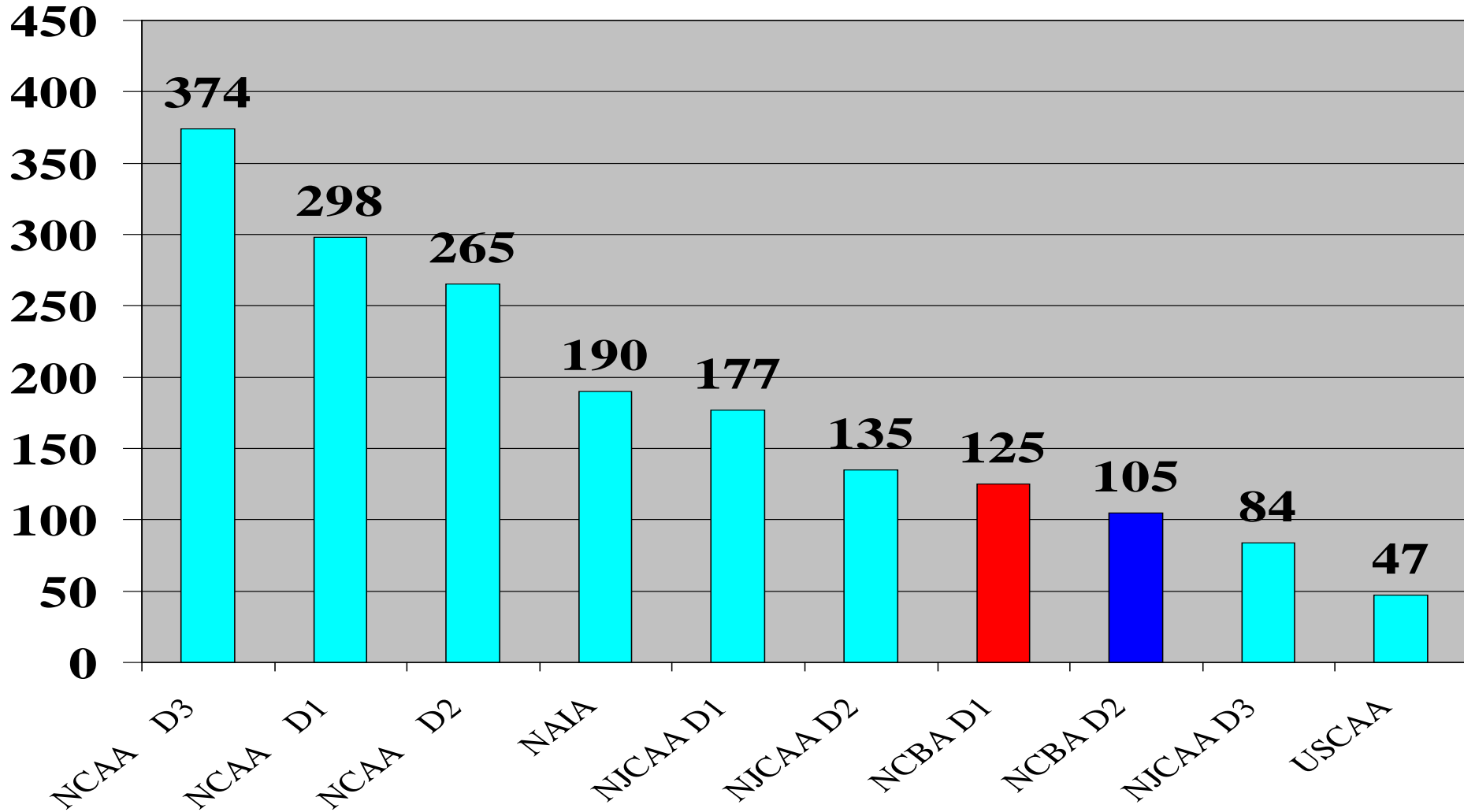
<b>Alabama</b>		<b>Indiana</b>		<b>Nebraska</b>		<b>Tennessee</b>
<b>Arizona</b>		<b>Iowa</b>		<b>Nevada</b>		<b>Texas</b>
<b>Arkansas</b>		<b>Kansas</b>		<b>New Jersey</b>		<b>Utah</b>
<b>California</b>		<b>Kentucky</b>		<b>New York</b>		<b>Virginia</b>
<b>Colorado</b>		<b>Louisiana</b>		<b>North Carolina</b>		<b>Washington</b>
<b>Connecticut</b>		<b>Maryland</b>		<b>North Dakota</b>		<b>West Virginia</b>
<b>Delaware</b>		<b>Massachusetts</b>		<b>Ohio</b>		<b>Wisconsin</b>
<b>Florida</b>		<b>Michigan</b>		<b>Oregon</b>		<b>Wyoming</b>
<b>Georgia</b>		<b>Minnesota</b>		<b>Pennsylvania</b>		
<b>Idaho</b>		<b>Missouri</b>		<b>South Carolina</b>		
<b>Illinois</b>		<b>Montana</b>		<b>South Dakota</b>		

## 2013 INTERNATIONAL COUNTRIES

**Canada (Lakehead University)**

# College Baseball

League comparison





## RULE CHANGES

### – ELIGIBILITY

➤ Should a rule be added that teams that are only authorized to play NCBA games in the spring NOT be allowed to submit an academic eligibility letter that was signed prior to Jan 1<sup>st</sup>?

➤ 10 Votes YES      0 Votes NO   0 ABSTAIN

➤ Should players who graduate at the end of the fall semester be allowed to participate in the spring provided they are registered in at least 1 credit?

➤ 6 Votes YES   5 Votes NO   0 ABSTAIN



## RULE CHANGES

### – PREGAME

➤ Should a recommendation be added to the rules which states that prior to regular season NCBA games, that once both teams have arrived on site and the field is available, that the visiting team be afforded an equal amount of time to use the field for warm ups as the home team?

➤ 7 Votes YES 3 Votes NO 0 ABSTAIN



## RULE CHANGES

### – BATS

➤ Should we add verbiage to the rules that states that wood bats and BBCOR composite bats are legal for use?

➤ 10 Votes YES            0 Votes NO    0 ABSTAIN

### – BALLS

➤ Should the the official NCBA baseball be changed from AD Starr to Rawlings?

➤ 10 Votes YES            0 Votes NO    0 ABSTAIN



## RULE CHANGES

### – UNIFORMS

- Should teams be allowed to advertise sponsors on their uniforms provided the sponsor and the advertisement artwork be approved by the NCBA?
  - 8 Votes YES 2 Votes NO 0 ABSTAIN



## RULE CHANGES

### – MULTIPLE LEAGUES

➤ Should teams with multiple squads be allowed to have their “B Squad” competing in a league outside the NCBA?

➤ 10 Votes YES      0 Votes NO    0 ABSTAIN

### – STATS

➤ Should it be required that stats be updated on line before a player is eligible for POW/PIW?

➤ 6 Votes YES    4 Votes NO    0 ABSTAIN



## RULE CHANGES

### – Probation/Forfeits

➤ Should rule 25.02.0 be changed to remove “Next Full Season” and instead be evaluated on a case by case basis?

➤ 10 Votes YES      0 Votes NO   0 ABSTAIN

➤ Should the verbiage “unless previously declared automatic” be added to rule 25.04.0?

➤ 10 Votes YES      0 Votes NO   0 ABSTAIN



## RULE CHANGES

- Probation/Forfeits
- Should we define when a season long probation is lifted (June 30 or after the teams final game?) so as to determine if any of their players are eligible for post season awards?
  - 10 Votes “JUNE 30”      0 Votes “After Team’s Final Game”



## RULE CHANGES

### – SCHEDULING

- Should conferences/districts that are authorized to play fall ball be allowed to start counting games effective Feb 15<sup>th</sup> instead of March 1<sup>st</sup> in the spring?
  - 8 Votes YES 0 Votes NO 2 ABSTAIN
- Should rule 1.03.2.2 be clarified so that teams in a 3 or 4 team conference/district who play each other in two series a year would be required to travel to their opponent twice the following season after forfeiting an entire road trip series the previous year?
  - 9 Votes YES 0 Votes NO 1 ABSTAIN



## RULE CHANGES

### – TIE BREAKER RULES

- Should a new tie breaker rule “lower runs allowed per conf game played against the tied opponents” be incorporated into the list of tie breaker rules between 3.05.5 and 3.05.6?
  - 10 Votes YES      0 Votes NO    0 ABSTAIN



## RULE CHANGES

### – POST SEASON ELIGIBILITY

➤ Should a rule be put in place stating that all member teams are agreeing to compete in the post season (should they qualify) by signing the NCBA LPA and if they fail to do so, they will automatically be placed on probation for a minimum of 2 full seasons, where the 1<sup>st</sup> season they will be post season ineligible, and they will be At-Large Bid ineligible the 2<sup>nd</sup> season?

➤ 10 Votes YES                      0 Votes NO    0 ABSTAIN



## RULE CHANGES

### – POST SEASON ELIGIBILITY

- Should a RECOMMENDATION be made that all Conference Coordinators/District Coordinators check photo IDs of players prior to the start of each playoff game?
  - 10 Votes YES      0 Votes NO   0 ABSTAIN



## RULE CHANGES

### – WORLD SERIES

- During the WS, should the teams that lose in the 2<sup>nd</sup> round of the winners bracket also be flipped to the other side of the bracket when they move to the losers bracket?
  - 6 Votes YES 4 Votes NO 0 ABSTAIN



## RULE CHANGES

### – HR DERBY

➤ Should the format of the derby be changed from 4 rounds to 3 rounds (16-6-3 format) with all participants getting 10 outs in the first round to shorten the length of the event?

➤ 10 Votes YES      0 Votes NO   0 ABSTAIN

➤ Should the 4 out Sudden Death swing off tie breaker be used in the final round should 2 or more participants hit the same number of HRs in the final round?

➤ 10 Votes YES      0 Votes NO   0 ABSTAIN



## RULE CHANGES

### – HR DERBY

- Should a “Money Ball” be incorporated into the rules so that any player who hits a home run after recording 9 “outs” so that home run would count as 2?
  - 7 Votes YES 3 Votes NO 0 ABSTAIN



## RULE CHANGES

- NCBA DI rule changes
- Should the requirement that all single games be played in a 9 inning format be changed so that upon written request and approval by the Regional Director, a single game can be played in a 7 inning format as long as 1 of the 3 game series games be played in a 9 inning format?
  - 9 Votes YES 0 Votes NO 1 ABSTAIN



## RULE CHANGES

### – NCBA DII Rule Changes

➤ Should courtesy runners be removed completely from Division 2?

➤ 10 Votes YES

0 Votes NO 0 ABSTAIN

# NCBA DI Performance Bond

- ① 2013 NCBA DI teams submitted a refundable \$300 performance bond.
- ① If they didn't forfeit any conference games, they had the option to either have their performance bond returned, or roll it over for 2014 performance bond.
- ① Goal: Motivate teams not to forfeit their conference games.

# NCBA DI Performance Bond

- ① \$2700 was seized in lost performance bonds and was used to bolster regional budgets.
- ① 100% of teams chose to have their performance bonds roll over.

# NEW WEBSITES/ONLINE PLAYER REGISTRATION

## New Features

- Conference/District Stat Trackers
- Individual Game Summaries
- Team manager inputs game statistics rather than season totals
- Sort able League wide Statistics
- Player game by game statistics
- Past Season Archives

# NEW WEBSITES/ONLINE PLAYER REGISTRATION

## Online Player Registration

- Paperless = no more player participation waivers
- No more missed signatures or incomplete forms
- Player eligibility can be approved 100x faster
- Academic Eligibility Forms accepted via fax or scan/email.
- No more postage, overnight delivery, or paper printing
- Players can update their pics/bios themselves and can update as often as they'd like
- \$1.00 registration keeps cost down and deters non-players from registering



# Richardson Sponsor Account Manager

- Mitch Conner – [Mitch.Conner@CollClubSports.com](mailto:Mitch.Conner@CollClubSports.com)
  - 412-321-8440 x105
- Handles all orders, billing, and customer service regarding Richardson Cap orders.
- Improved order accuracy and customer service by handling the orders in house.
- Decreased cap costs to teams by handling the orders in house.

# **How to ask a question**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

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# 2014 – What's to Come

 New Teams

 Possible DI Region Realignment

 Possible DII District Realignment

 Rules Committee/New Rule Changes

# New Teams

18 New Teams has OFFICIALLY SIGNED on to participate in the 2014 season

- ⑩ Cleveland State University
- ⑩ Slippery Rock University
- ⑩ Florida Gulf Coast University
  - ⑩ Methodist University
  - ⑩ Sonoma State University
  - ⑩ Colgate University
  - ⑩ Murray State University
  - ⑩ University of Akron
  - ⑩ Bucknell University
- ⑩ Bryant & Stratton College – Akron
  - ⑩ New Mexico Tech
- ⑩ Missouri Science and Technology
- ⑩ California State University – Northridge
  - ⑩ Stevenson University
  - ⑩ Louisiana State University
  - ⑩ University of Louisville
  - ⑩ SUNY – Brockport
- ⑩ Arizona State University “B” Team

# New Teams

- ⑩ 10 New Teams have **VERBALLY COMMITTED** to participate in the 2014 season
  - ⑩ Colorado Mesa University (CO)
  - ⑩ Florida International University (FL)
  - ⑩ University of Notre Dame (ID)
  - ⑩ Duquesne University (PA)
  - ⑩ Bloomsburg University (PA)
  - ⑩ Washington University of St. Louis (MO)
  - ⑩ Boston University (MA)
  - ⑩ Boston College (MA)
  - ⑩ University of Mary Washington (VA)
  - ⑩ University of South Florida (FL)

# New Teams

- ⑩ 10 New Teams have EXPRESSED INTEREST in participating in the 2014 season
  - ⑩ Villanova University (PA)
  - ⑩ Seton Hall University (NJ)
  - ⑩ Goucher College (MD)
  - ⑩ St. Mary's College (CA)
  - ⑩ Eastern Oregon University (OR)
  - ⑩ Nevada State University (NV)
  - ⑩ Southern Oregon University (OR)
  - ⑩ University of North Florida (FL)
  - ⑩ University of Washington - Seattle (WA)
  - ⑩ University of Pittsburgh – Johnstown (PA)

# Potential DI Region Realignment

① Teams moving up from DII to DI – Northeastern, Kennesaw State, Sacred Heart, Wyoming, Hofstra

① Teams moving down from DI to DII – Kent State, Lafayette, Tennessee

① Gulf Coast – May consolidate to (2) 6-team conferences

① Southern Pacific – May consolidate to 3 conferences if a DII District is created in the area.

# Potential DII District Realignment

- ⑩ Conferences/teams previously in District II moving to District I
- ⑩ Conferences/teams previously in District I moving to District II
- ⑩ District II Conferences broken down into WEST, SOUTH, and EAST
- ⑩ Conference/Teams previously in District II moving to District III
- ⑩ Conference/Teams previously in District III moving to District IV
- ⑩ District IV adding a North Conference

# NCBA Rules Committee

- ① DI Elected Teams Rep – Joe Kooping -  
KoopingJD20@alumni.uww.edu
- ① DII Elected Teams Rep – Rich Fiore –  
rfiore2@pride.hofstra.edu
- ① Committee made up of Regional Directors,  
President, and Elected Teams Reps

# NCBA Rules Committee

- ① Committee met on July 20th to discuss, debate, vote, and establish any changes to the NCBA rules
- ① Teams communicated their proposed rule changes to their Regional Director AND the Elected Teams Rep
- ① Regional Directors AND the Elected Teams Rep discussed every proposed rule change and voted upon any rules which a member of the committee called for a vote.



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
1	Should Rule 6.04.1 be changed from 3 to 5 players allowed to be removed?	1	7	3
2	Should Rule 6.04.2 be changed from 3 to 5 players being allowed to be moved up or down?	0	8	3
3	<b>Should the NCAA Rule that there must be 9 eligible players in the game at all time otherwise the game is forfeited be clarified in the NCBA DI Rule Book?</b>	<b>8</b>	<b>0</b>	<b>3</b>
4	Can a DII game begin with only 8 players?	4	6	1
5	<b>Can a DII game be finished with only 8 players (not fewer) provided the missing players lineup spot is an automatic out?</b>	<b>7</b>	<b>1</b>	<b>3</b>
6	<b>Should Rule 6.02.2 be changed from "ZERO" to "less than nine" eligible players on the roster?</b>	<b>8</b>	<b>0</b>	<b>3</b>



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
7	Should the NCAA Rule that all substitutions must be reported to the home plate umpire be clarified in the NCBA Rule Book?	8	0	3
8	Should it be clarified that no game can be started without umpire approved lineup cards from both team?	8	0	3
9	Should the NCBA switch to wood bats as soon as contractually possible?	1	7	3
10	Should the NCBA require that 4 brand new game balls be provided to the umpire before the start of any 9 Inning game and 3 brand new game balls be provided for any 7 inning game plus a sufficient number of game used baseballs to meet the umpires discretionary needs?	6	2	3
11	If a ball can't be identified as having ever been an official Rawlings NCBA Game Ball or if the umpire deems that the ball is physically unfit for play, should it be deemed illegal to use?	8	0	3



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

	ISSUE	RESULTS		
		YES	NO	ABSTAIN
12	Should "required number of" and "forfeit upon protest" be added to NCBA Rule 12.03.0	8	0	3
13	Should NCBA Rule 12.03.1 be added allowing the home team to replace an illegal ball immediately upon discovery with no forfeit?	8	0	3
14	If an illegal ball is found in play does the result of the previous pitch get automatically replayed?	1	7	3
15	Should it be added to NCBA Rule 9.04.1.2 (DI) and 9.02.1.2 (DII) that uniform pants are required?	8	0	3
16	Should a RECOMMENDATION be added that the home team notify the visiting team of their jersey color choice at least 24 hours prior to the 1st game of the series and immediately following game 1 of a double header?	8	0	3



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
17	Should the current NCAA rule (Rule 1, Section 13, AR2 + penalties) regarding pitchers glove color be added to the NCBA Rule books so that we may keep consistency in the league regarding this?	8	0	3
18	Should the NCBA add a rule ENCOURAGING the use of fields with securely fixed bases but not make it mandatory?	8	0	3
19	Should NCBA Rule 26.01.0 be removed?	6	4	1
20	Should the NCBA adopt a rule that allows a team to cancel a non-conference game 7 or more days in advance with no forfeit penalty, yet a non-conference game cancelled less than 7 days in advance will result in a forfeit unless team being cancelled upon is able to replace the game with another?	8	0	3
21	Should the NCBA add "including misuse of team social media" to the end of rule 25.01.0?	8	0	3



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

	ISSUE	RESULTS		
		YES	NO	ABSTAIN
22	Should DI & DII teams from the same school be allowed to count a limited number of non conference against each other?	4	6	1
23	<b>Should a rule be creating making it illegal to schedule the final conference game of the week later than 4pm local time on Sunday unless mutually agreed upon?</b>	7	1	3
24	Should non conference games against non NCBA teams automatically be considered exhibition?	1	7	3
25	Should NCBA DI Rule 3.01.2 be changed to require that both non-conference games must be played against NCBA member teams?	2	6	3
26	<b>Should the NCBA create a RECOMMENDATION that if a home team's field is unplayable due to weather and the visiting team is able to secure a field and umpires within 25 miles of the home teams campus, that the game be played there?</b>	7	1	3



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

	ISSUE	RESULTS		
		YES	NO	ABSTAIN
27	Should it be explained in NCBA Rule 3.01.0 that once the tie breaker rules are used to determine the conference champ that the process starts over from the beginning to determine the runner up excluding the conference champ from consideration?	8	0	3
28	During the HR Derby event, should a tie breaker rule be added where if 3 consecutive rounds of sudden death take place with no home runs hit, that the remaining contestant that has hit the most total home runs is declared the winner?	7	0	4
29	Should the voting members of the top 20/15 voting panel be listed on each of the poll results?	7	0	4
30	In DI should the teams in the Great Lakes Region be declared eligible to play fall ball and count it?	5	1	5
31	In DII, should courtesy runners for the catcher ONLY be allowed with 2 outs ONLY?	0	8	3



## 2014 NCBA Rules Committee Meeting Itinerary

### – RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
32	In DII, should batting helmets be required to match and be the teams color?	1	7	3
33	<b>Should the NCBA create a DII rule effective 7/1/13 that if a team: Does NOT have a DI club team, has had 2 consecutive seasons without forfeiting a game, has had 2 consecutive season with an eligible roster of 15 players, AND is 100% compliant with NCBA DII uniform rules; AND meets one of the following 1) Wins a DII National Title, OR 2) makes back to back DII World Series appearances, OR 3) back, to back, to back District playoff appearances plus at least 1 WS appearance, then they AUTOMATICALLY will be moved up to DI the following season?</b>	8	0	3

# Break Out Sessions

① Session 1 – Team Operations – Christian Smith

① Session 2 – Tournaments & Championships – Eric Curitore, Christian Smith, & Sandy Sanderson

① Session 3 – Sponsors & Fundraising – Kelsey Detweiler, Eric Curitore, Mitch Conner, & Keith Mora

# How to ask a question

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# Session 1

## Team Operations – Christian Smith

- ① DI and DII League Participation Agreement (LPA) Form
  - New Team Form (Due Date: June 1<sup>st</sup>)
  - Existing Team Renewal Form (Due Date: June 1<sup>st</sup>)
  - Signed by president, signed by club sports director or faculty advisor
  - Fax to NCBA then mail the original
- ① E-Registration Form
  - Provides full contact info to NCBA front office
  - Complete in full and email to NCBA
  - Important to include a secondary contact and Head Coach if applicable
  - Important to include advisor contact info

# Session 1

## Team Operations – Christian Smith

### ① Scheduling Request Form

- Used to complete Conference Schedule
- Important to complete with as much detail as possible
- District Coordinator/Regional Director will assign due date
- Important to include requests for Spring Break, Finals, and Field Availability
- The more flexibility the better

### ① General Liability Insurance

- \$2,000,000 General Aggregate
- \$1,000,000 Per Occurrence
- Policy covers the NCBA and it's members (The Teams)
- Covers many aspects of NCBA play (i.e. Travel, Practice, Workouts, Games, World Series)
- Full Year of Coverage
- This policy assists teams in obtaining playing fields
- 3<sup>rd</sup> Parties can be additionally insured for \$75
- This policy helped protect the NCBA and it's members from potential financial losses from lawsuits
- This is NOT a health or accident insurance policy

# Session 1

## Team Operations – Christian Smith

### ① Reserving Fields

- DON'T PROCRASTINATE
- Contact opponents once schedule is released to set dates and times
- Don't wait till a week before you are to play
- Reserve fields as soon as schedule is released
- 3<sup>rd</sup> party additional insured

### ① Scheduling Umpires

- Contact local High school AD to gain contact info for local umpire assignor
- 2 High school certified (or better) umpires per game
- Don't wait till a week before you are to play
- Contact assignor as soon as schedule is released
- Re-confirm once dates and times are set

# Session 1

## Team Operations – Christian Smith

### Online Player Registration

- For players and player coaches
- Players register by choosing “Player Registration Login” in the “Login” tab of the NCBA DI or DII sites (DI Teams Register on DI NCBA website and DII Teams Register on DII NCBA Website)
- Players fill out information which determines eligibility
- At completion of Player Registration, Players taken to PayPal to pay \$1.00 Registration Fee
- Once payment is completed, players will be put in a “Registration Queue”
- Players able to log back in to upload a picture, bio and change certain information such as jersey number and position.

### Coaches Participation Waivers

- For non-playing coaches, managers, trainers, etc.
- MUST be typed, printed, SIGNED, then faxed or scan and emailed
- Coaches, managers, trainers, are NOT allowed on the field or in the dugouts unless they have a waiver on file with the NCBA
- Found under “Info” tab of NCBA websites

# Session 1

## Team Operations – Christian Smith

### ① Academic Eligibility Letter

- 2 Sample formats available under “Info” tab of NCBA websites
- Must be signed by registrar, faculty advisor, or club sports director
- Should be faxed or scan and emailed to NCBA Front Office
- Must show currently enrolled, 12+ credits (9+ for 2 year schools), 2.0+ GPA, no academic warning, and no academic probation
- Once received by NCBA, players listed on AEL and listed in the Registration Queue, will be added to official NCBA roster

### ① Uploading player stats and team information

- Once players are cleared by the NCBA as eligible and appear on the website roster, Team Managers may upload stats for those players
- Team Managers can request a Login and Password for “Site Manager Login”
- Instructions on how to upload the stats and other team information will be sent once Login and Password are requested
- Teams are responsible for uploading their own stats
- It is the responsibility of the team to be sure that stats are entered accurately and in a timely fashion

# Session 1

## Team Operations – Christian Smith

### Weekly Team Submission Form

- Submit to Regional Director/District Coordinator by midnight each Monday regardless if games were played the previous week
- Be sure to enter scores/results for ALL games played during that week
- Be sure to submit a full stat line when nominating player/pitcher of the week candidates
- Submit these on time to assure that your candidates receive consideration for awards

### NCBA Dues

- Includes 2 BBCOR Certified Bats, 5 Dozen Official NCBA game balls, \$2 Million general liability insurance, Full set of Catchers Gear OR 8 Batting Helmets, etc.
- NCBA DI teams will submit a refundable \$300 performance bond due by Sept 15.
- \$1,700 (DI) \$1,500 (DII) due in full by February 28<sup>th</sup>
- \$100 discount if paid in full by December 31<sup>st</sup>
- Credit Cards accepted but subject to a convenience fee
- Invoices and receipts available through the NCBA Accounting Specialist, Jeanne Krachala (Jeanne.Krachala@CollClubSports.com)
- EIN/Tax ID#: 52-2270910

# Session 1

## Team Operations – Christian Smith

### ① Boosting team interest

- Student involvement fair for incoming freshmen
- Advertisement in school paper
- Flyers in freshmen dorms and common areas
- Coverage in school paper
- Create a Facebook group and other social media groups

### ① Boosting Team Morale

- Get the team together off the field as much as on
- Social events and group activities where ALL are included can build strong bonds which will lead to more success on the field
- Spring Training trips build strong team chemistry
- Set room assignments on the road to break up “Clicks”
- Looking good can make players buy in to the club philosophy faster
  - Coordinating hats, helmets, uniforms, and practice gear go a long way
- Being organized will give opponents the impression of strong leadership while instilling pride in your team to compete with confidence
  - Arriving in uniform, team vans, choreographed warm ups, show opponents that you take things seriously
  - Choreographed practices with a set practice attire sends that same message to your players

# Session 1

## Team Operations – Christian Smith

### 🕒 Budgeting

- Very important to set accurate budget
- Make sure to include Expenses such as umpires, field costs, uniforms, hats, equipment, travel expenses, league dues etc.
- Income items such as player dues, fundraisers, donations, school input, etc

### 🕒 Player Dues

- How much to charge?
- What is included?
  - Spring Training trip? Travel costs? New Uniforms?
  - More included = Higher Dues\$
- Supply & Demand: Lots of interest = Higher Dues\$
- Make them pay as soon as they make the team
  - Players who practice for months and then fail to hand over a check hurt the team financially and chemistry
- Charge \$5 for tryouts

# Session 1

## Team Operations – Christian Smith

### Team Equipment/Uniforms

- Be sure to order early as customized items tend to have extended lead times
- Order extra caps, everyone's dad and brother will buy one for a fundraiser
- Order extra pants and jerseys, uniforms do rip or go missing on occasion
- Order extra game balls when the supply runs low, NCBA rules state you must use the Official NCBA Baseball
- Get quotes from NCBA sponsors, there is a reason why the NCBA endorses them
- Take advantage of additional NCBA discounts during early ordering periods

# Session 1

## Team Operations – Christian Smith

### 🕒 Guide To Collegiate Club Baseball

#### 🕒 Developed by NCBA in order to:

- Define and publicize the concepts and goals of the NCBA
- Assist with the development of new baseball teams
- Assist with the recruitment of new baseball teams
- Provide an all inclusive reference manual to NCBA league operations
- Assist with the improvement of member team baseball operations

#### 🕒 Chapter Titles:

- What is the NCBA
- Starting a team at your school
- Joining the NCBA
- Operating within the NCBA
- Making your team better
- Appendices
- Currently being updated for 2014 season. Chapters can be downloaded on the “Info” tab of NCBA websites

# Session 1

## Team Operations – Christian Smith

### Time Table

- June 1 Renewal & New Team LPA Deadline
- August 7 14<sup>th</sup> Annual League Meeting
- Aug 15/Sept 30\* Scheduling Requests Due
- Sept 1/Oct 15\* Conference Schedules Released
- Sept 15 Fall Conference Season Begins
- Dec 31 Annual League Dues with discount
- Feb 1/15 Spring Conference Season Begins
- March NCBA Spring Training Showcase in Plant City Florida (Tampa)
- Apr 15 Roster Freeze
- Apr 27 DII Regular Season Concludes
- Apr 27/May 4 DI Regular Season Concludes
- May 2-4 District Playoffs (NCBA DII)
- May 2-4 or 9-11 Regional Tournaments (NCBA DI)
- May 16-20 World Series (NCBA DII)
- May 23-29 World Series (NCBA DI)

\*Approximate Dates

# Session 2

Tournaments & Championships – Eric Curitore, Christian Smith, Sandy Sanderson

- ① Team Invitational Tournaments
- ① NCBA Fall Tournaments
- ① NCBA Spring Training Showcase
- ① DII District Playoffs
- ① DII World Series
- ① DI Regional Tournaments
- ① DI World Series

# Team Invitational Tournaments

- ① Been used as successful fundraisers for many teams
- ① Contact NCBA for help with:
  - Securing Sponsors
  - Pricing
  - Hotels
  - Using league sponsors to increase revenue
  - Finding quality umpires and facilities
  - Promoting your tournament on the NCBA Website

# 2013 NCBA Fall Tournaments

- ① **Greenville Fall Invitational – Greenville, SC – Nov. 1<sup>st</sup> -3<sup>rd</sup>**
  - 16 teams (4 spots remain!)
  - Tournament Director – Eric Curitore  
([Eric.Curitore@CollClubSports.com](mailto:Eric.Curitore@CollClubSports.com)) & Christian Smith  
([Christian.Smith@CollClubSports.com](mailto:Christian.Smith@CollClubSports.com))
- ① **Wood Wars Wood Bat Tournament – McKinney, TX – Nov. 1<sup>st</sup> -3<sup>rd</sup>**
  - 16 teams
  - Tournament Director – Ryan Norris  
([Ryan.Norris@CollClubSports.com](mailto:Ryan.Norris@CollClubSports.com))
- ① **State College Classic – Location TBD – October 4<sup>th</sup>-6<sup>th</sup>**
  - Will be held in the Eastern PA/NJ Region
  - 12 teams
  - Tournament Director – Mitch Conner  
([Mitch.Conner@CollClubSports.com](mailto:Mitch.Conner@CollClubSports.com))

# 2013 NCBA Spring Training Showcase

Tampa/Plant City, Florida- Mike Sansone Park

- ⑩ 60 teams participated over 4 weeks
- ⑩ Rawlings Free Agent Team
  - ⑩ Sponsors – Hooters, Champps, Charann's, Circle K/Subway, Domino's, O'Brien's
- ⑩ Discount VIP cards for all players
  - ⑩ Discounts from local sponsors
  - ⑩ Powerade Sponsored Products



# **2013 NCBA Spring Training Showcase**

- 🏟️ Great accommodations and rates**
  - 🏟️ Beaches, daytrips, MLB Spring Training Games**
  - 🏟️ Hotels contracted through NCBA**
  - 🏟️ Amazing deals and discounts from local sponsors**
  - 🏟️ 7 World Series Teams**
- Northeastern, Wisconsin (DII), SIUE, Florida, Illinois (DI), Penn State, & Iowa**

# 2014 Showcase Details

- ① **Still searching for Western Showcase Team Interest**
  - **New Mexico, Arizona, Las Vegas, and California locations interested in hosting. Potentially partnering with the Swing Into Spring Showcase in Mesquite, NV.**
- ① **Signed with Tampa for the 2014 NCBA Spring Training Showcase**
  - **2015 East Location Possibilities: Tampa, Panama City, St. Petersburg, and West Palm Beach, FL**
- ① **Estimated Costs**
  - **Registration Fee \$100 for NCBA teams, \$250 for non-NCBA teams**
  - **Per game charge \$115**
  - **Performance Bond \$200- returned at conclusion of showcase if team has successful trip**
  - **Each team will provide 3 NCBA Game Balls per game**
- ① **NCBA Rules will apply**
- ① **Teams will be contacted starting in August and September**
- ① **Games will count towards overall record**
- ① **Registration Deadline- November 15, 2013**

# 2014 Showcase Details

## Lodging

- Teams will be required to stay in NCBA approved hotels

### **Benefits**

- Lower hotel rates
- Hotels will know about the showcase and be able to assist teams more with any issues that arise
- Easier scheduling of stays
- Hotel provides sponsorship for event

## Travel

- Van- Avis helps with great van/car rates and waive the underage driver fee

# 2014 Showcase Details cont.

- Ⓞ **The Showcase provides a spring break atmosphere both for relaxing and for nightlife but especially for baseball and a great team building environment.**
- Ⓞ **Get to know the guys on the other teams as well as your own team better.**
- Ⓞ **Great opportunity to play teams from across the U.S.**
- Ⓞ **Recruiting players for 2014 Rawlings Free Agent Team**



# 2013 DII District Playoffs

- ① 8 District Playoffs in 2013
  - All 8 at Neutral Site
  - 6 of 8 District Playoffs were 4 Team Playoffs
- ① NCBA covers field costs, game balls and umpires
- ① Teams receive:
  - Discounted hotels
  - Championship Plaques
  - Opportunity to play post-season baseball
  - Opportunity to compete for District Championship and eventually National Championship

# DII World Series

- ① Paducah, KY (First Year)
- ① Brooks Stadium
- ① Drury Suites - outstanding accommodations, great rates, great location, great amenities
- ① Good restaurants and night life
- ① Record local attendance

# DII World Series

 Team assistance for attending the World Series

Year	Host	Total Stipend	% Change
2008	Huntingburg, IN	\$ -	
2009	Butler, PA	\$ 2,500.00	N/A
2010	Johnstown, PA	\$ 3,000.00	20%
2011	Johnstown, PA	\$ 3,600.00	20%
2012	Columbus, GA	\$ 4,000.00	11%
2013	Paducah, KY	\$ 4,600.00	15%

# 2014 DII World Series

- ① Goal to host in Paducah, KY once again
- ① Cities across the country expressing interest
  - Fayetteville, NC (J.P. Riddle Stadium)
  - Eau Claire, WI (Carson Park)
- ① Factors
  - Field availability
  - Venue quality
  - Lights
  - Geographic Location
  - Rental cost
  - Local attendance
  - Eagerness of local organizers

# DI Regional Tournaments

- 🏏 Look to hold all tournaments at neutral sites
- 🏏 Many cities across the country expressing interest
- 🏏 All 8 Regionals are 4-team tournaments
- 🏏 Teams receive:
  - Discounted hotels
  - Championship Trophies
  - Additional games with no field or umpire costs
  - Opportunity to compete in post-season
- 🏏 Send your regional host site recommendations to your regional directors

# 2013 DI World Series

- ① Tampa, FL (First of 2 Year contract)
- ① University of Tampa Stadium
- ① Practice facilities at Tampa Prep
- ① Mainsail Inn & Suites - outstanding accommodations, great rates, relaxing condo style living, full kitchens, and up to 6-8 players per room.
- ① Good weather
- ① Good restaurants and night life

# 2013 DI World Series

Year	Host	Total Stipend	% Change
2001	Syracuse, NY	\$ -	
2002	Pueblo, CO	\$ 2,400.00	N/A
2003	Bradenton, FL	\$ 2,800.00	14%
2004	Bradenton, FL	\$ 5,175.00	46%
2005	Bradenton, FL	\$ 5,850.00	12%
2006	Niles, OH	\$ 7,000.00	16%
2007	Ft. Myers, FL	\$ 11,888.00	41%
2008	Ft. Myers, FL	\$ 5,888.00	-50%
2009	Ft. Myers, FL	\$ 8,388.00	42%
2010	Ft. Myers, FL	\$ 8,888.00	6%
2011	Columbus, GA	\$ 6,000.00	-32%
2012	Columbus, GA	\$ 6,600.00	10%
2013	Tampa, FL	\$ 6,700.00	1.5%

# 2014+ DI World Series

- ① Returning to Tampa, FL and Univ. of Tampa Stadium for final year of contract.
- ① Many cities across the country expressing interest for 2015
  - Fort Myers, FL (New Red Sox Ballpark)
  - Mesa, AZ (Hohokam Stadium – A's Spring Training)
  - Martinsville, VA (Hooker Field)
  - Paducah, KY (Brooks Stadium)
- ① Factors
  - field availability
  - venue quality
  - lights
  - rental cost
  - local attendance
  - eagerness of local organizers
- ① Send your host site suggestions to [Info@CollClubSports.com](mailto:Info@CollClubSports.com)

# Session 3

**Sponsors & Fundraising – Eric Curitore, Kelsey Detweiler  
Mitch Conner & Keith Mora**

**-Current Sponsors**

**-Discounts**

**-Requirements**

**-Ordering**



# -Sponsors & Fundraising



Delivering the Dough  
Fundraising Cards



# Sponsor Account Manager

- Kelsey Detweiler– [Kelsey.Detweiler@CollClubSports.com](mailto:Kelsey.Detweiler@CollClubSports.com)
  - Promote various NCBA Sponsors to NCBA teams
  - Manage ordering, billing, invoicing, payment, and delivery of all Sponsor Sales activity
  - Assist in Auditing sponsor sales activity to ensure optimal benefits are being received



# Fundraising Opportunities



**Delivering the Dough  
Fundraising Cards**



# theRubberU

## An Official Fundraiser of the NCBA

- Find a reason to raise funds! (Uniforms, Equipment, Travel etc.)
- Make a list of 15-25 local businesses (restaurants, bars, apparel stores etc.) and include their names and phone numbers
- Contact Vic at Evolution Marketing at (304) 282-0355 or via e-mail at [vic@therubberu.com](mailto:vic@therubberu.com) to set-up a localized market
- Evolution Marketing will work with each specific business to support your team and provide an in-house discount
- Three weeks later – order and sell bracelets to friends and local community members to get them discounts at their favorite places
- Buy the bracelets for \$1 each, and submit an additional \$4 to Evolution Marketing for each bracelet sold. You sell them for whatever price you like, and keep the rest of the profit!
- For more information, click “theRubberU” ad on the side of the NCBA home-page.



# Dominos Cards

## An Official Fundraiser of the NCBA

- Each card is worth \$160 and offers 16 FREE pizzas for one year
- Cards accepted at Dominos Locations NATIONWIDE
- Teams buy cards for \$2 each and sell for \$10 each
- Example: Roster of 25 players, team orders 125 cards, each player sells 5 cards to make \$1,000 profit!
- Pre-Sale forms available to avoid up-front costs
- Sell-back any unsold cards and get your money back
- For more information or to order, email Kei Plange at [kei@bbihotelmktg.com](mailto:kei@bbihotelmktg.com).



# – Travel Sponsors



**AVIS**





# Red Roof Inn

## The Official Lodging Partner of the NCBA

- Teams, players, and fans receive a minimum of 15% discount on best available rate
  - Personal or NCBA Related
- Use Volume Plan Plus # 608077 when booking rooms to receive 15% discount
- Teams can go to [www.redroof.com/partners/collclubsports](http://www.redroof.com/partners/collclubsports) where Volume Plan Plus # is already entered
- Teams can also call group sales department at 800.733.7663. Make sure to mention Volume Plan Plus # 608077
- Discount cards are also available to NCBA teams
- For more information, please contact Kelsey Detweiler at [Kelsey.Detweiler@CollClubSports.com](mailto:Kelsey.Detweiler@CollClubSports.com).



# AVIS

## The Preferred Rental Van/Car Agency of the NCBA

- 12 Passenger Vans are great for road-trips
  - Rental availability for players 18+
- **Under-25 fee waived**
- **Select “Make Business Reservation” (D712300)**
  - National rental availability for all events or trips
- (Personal or NCBA Related)
  - Call **(800)-331-1212** or go to Avis’ web page dedicated to CollClubSports teams. Accessible though the NCBA home page.

\*\* (Enter or Mention account code **D712300**)



Health and Wellness Sponsor





# Advocare

- The Official Health and Wellness Partner of the NCBA
  - Advocare offers a full catalog of products to all member teams
    - Spark – an energy drink
    - Rehydrate – a sports drink
    - Muscle Gain – a protein shake
  - Check out the entire line of Trim, Active, Well, and Performance Elite products
  - For more product information, visit the “Advocare” link at [www.clubbaseball.org](http://www.clubbaseball.org) or at:  
<https://www.advocare.com/120114711/Store/default.aspx>
  - For information about how to receive 20-40% off your team orders email Dan Binder (CollClubSports Advocare Advisor) - [Binderdc@gmail.com](mailto:Binderdc@gmail.com)



# NCBA Souvenir Clubhouse

- The Official Clubhouse and Souvenir Shop of the NCBA
  - Regional, tournament and championship apparel from events ranging from 2006 to the present
  - Newly lowered costs of all shirts
  - Great for practice shirts or as vintage memorabilia
  - Contact Kelsey Detweiler for more information on what's in-stock inside the Clubhouse
    - 412.321.8440 x106
    - [Kelsey.Detweiler@CollClubSports.com](mailto:Kelsey.Detweiler@CollClubSports.com)



# Equipment Sponsors





# Jensen Lee Team Bags

- The Official Team Bag Supplier of the NCBA
  - “THE ONLY BAG YOU WILL EVER NEED!”
  - 3 High Quality Bags to choose from (200L, 200XL, JL09)
  - All bags feature NCBA logo and come fully customized with team colors and text at no additional cost
  - All Canvas Bags have a 4-year warranty
  - To order team bags contact Jim Officer at 1.800.533.2690 or email Jim at [jim@jensenlee.com](mailto:jim@jensenlee.com)
  - Please visit [www.jensenlee.com](http://www.jensenlee.com) to view all bags offered



# Sportdecals

## The Official Helmet Decal Supplier of the NCBA

- The #1 decal supplier in the nation
- Every order comes with FREE NCBA logo decal
- Never charged Artwork fees!
- All decals are fully customizable
- Guaranteed lowest price on decals
- To order, contact Sportdecals at 1.866.608.9415
- Make sure to mention “**Code C11**” to ensure benefits are received



# Rawlings Sponsor Account Manager

- ① Eric Curitore— [Eric.Curitore@CollClubSports.com](mailto:Eric.Curitore@CollClubSports.com)
- Promote all of Rawlings Sporting Goods benefits to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all Rawlings Sales activity
- Assist in Auditing Rawlings sales activity to ensure optimal benefits are being received



# Rawlings Sporting Goods

- The Official Baseball of the NCBA
  - All NCBA teams **REQUIRED** to use NCBA stamped baseballs for all NCBA sanctioned games
  - Cost is \$41 per dozen
  - Practice balls available for \$25 per dozen
  - Contact Rawlings Sponsor Account Manager if you're interested in additional baseballs
  - [Eric.Curitore@CollClubSports.com](mailto:Eric.Curitore@CollClubSports.com) (412)- 321-8440 ex. 101



# Rawlings Sporting Goods

## The Official Uniform Supplier of the NCBA

- NCBA Teams receive 35% off orders paid December through June
- Early orders receive 40% off order paid July through November
- NEW for 2013/2014 - D1 TEAMS → Required to have 2 sets of contrasting jerseys
- Contact Eric Curitore to place order or RECEIVE QUOTE.
  - 412.321.8440 x101
  - Eric.Curitore@CollClubSports.com
- All Billing handled through NCBA Office



# Rawlings Sporting Goods

## The Official Protective Equipment and Performance Apparel Supplier of the NCBA

- 35% discount on orders paid from December through June
- 40% discount on early orders paid from July through November
- All DI NCBA Teams will receive a full set of catchers gear, or any combination of 8 batters helmets for free starting in the 2011-12 year.
- PA items include: Performance Shirts/Shorts, Compression Shirts/Shorts, Sweatshirts, Polo's, Jackets and Pants
- PE items include: Batting Helmets, Protective Shirts/Shorts, Sliding Shorts, Catchers Helmets, shin guards, and chest protectors
- Most items are customizable
- Billing handled by NCBA office
- Contact Eric Curitore to place order or RECEIVE QUOTE
  - 412.321.8440 x101
  - [Eric.Curitore@CollClubSports.com](mailto:Eric.Curitore@CollClubSports.com)



# Richardson Sponsor Account Manager

- Mitch Conner– [Mitch.Conner@CollClubSports.com](mailto:Mitch.Conner@CollClubSports.com)  
412-321-8440 ext. 105
  - Promotes all of Richardson's benefits to NCBA teams
  - Manages ordering, billing, invoicing, payment, and delivery of all Richardson Sales activity
  - Assists in Auditing Richardson sales activity to ensure optimal benefits are being received



# Richardson Cap

## The Official Baseball Cap of the of the NCBA

- All NCBA Teams required to wear Richardson Caps adorned with NCBA logo.
- Order directly through the NCBA – Mitch Conner
- Order early! Plan for at least 4 weeks before order is needed to ensure proper production and delivery
- Go to [RichardsonCap.com](http://RichardsonCap.com) to view a full catalog online. Use the Cap Builder to design your hat. Email the Design Number to Mitch for a price quote or feedback
- Contact Mitch Conner with any questions or to place an order.
  - 412.321.8440 x105    [Mitch.Conner@CollClubSports.com](mailto:Mitch.Conner@CollClubSports.com)



# DeMarini Sponsor Account Manager

- Keith Mora– [Keith.Mora@CollClubSports.com](mailto:Keith.Mora@CollClubSports.com)
  - Promote all of DeMarini benefits to NCBA teams
  - Manage ordering, billing, invoicing, payment, and delivery of all DeMarini Sales activity
  - Assist in Auditing DeMarini sales activity to ensure optimal benefits are being received



# DeMarini

- The Official Baseball Bat of the of the NCBA
  - All NCBA Teams receive 2 complimentary DeMarini BBCOR Bats as part of their membership.
  - All NCBA teams/players that order additional bats receive EXCLUSIVE PRICING.
  - BBCOR, Composite, Wood, and Fungos available
  - Contact Keith Mora to get pricing or to place additional bat orders.
    - 412.321.8440 x102
    - [Keith.Mora@CollClubSports.com](mailto:Keith.Mora@CollClubSports.com)

# Closing

⑩ Thank You for Coming

⑩ Promote the League & Website

⑩ Give the Sponsors Business whenever possible

⑩ When ever Issues Arise, Please Notify Us

⑩ Let No Question Go Unanswered

⑩ Keep Lines of Communication Open

⑩ Please be Prompt Meeting Deadlines

⑩ It's a Game!! Have Fun!!