



# **Annual League Meeting**

**August 10, 2016**

# **Download Meeting Slides**

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**[www.clubbaseball.org/div2](http://www.clubbaseball.org/div2)**

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# **How to ask a question**

**Sign up or Log in to Ustream**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**

# National Club Baseball Association

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[www.clubbaseball.org](http://www.clubbaseball.org)

[www.clubbaseball.org/div2](http://www.clubbaseball.org/div2)

# Agenda

- 🏀 Meet the NCBA Staff
- 🏀 2016 – A Year in Review
- 🏀 2017 – What's to Come
  - 🏀 Break Out Sessions
  - 🏀 Closing

# Meet the NCBA Staff

## FRONT OFFICE

- ① President – Sandy Sanderson
- ① Vice President of Baseball Operations – Christian Smith
- ① Director of Division II Baseball Operations - Eric Curitore
- ① Director of Team Development – Alex Kane
- ① Treasurer – Sandy Sanderson Sr.
- ① Accounting Specialist – Jeanne Krachala
- ① Sports Information Director – Rachel Hartman
- ① Rawlings Sponsor Account Manager – Craig Budzik
- ① The Game Sponsor Account Manager – Felicia Battaglia
- ① Wilson/Demarini/Louisville Sponsor Account Manager – Mike Mulkerin
- ① Fundraising Sponsor Account Manager – Tracy Reardon
- ① Division I Rules Committee Teams Rep – Matt Ridner
- ① Division II Rules Committee Teams Rep – Chad Lowe
- ① Vice President of Spring Training Operations – Savannah Harp
- ① Director of Umpires – Ryan Hastings

# Meet the NCBA DI Staff

## Regional Directors

- ⑩ North Atlantic – Christian Smith
- ⑩ Mid Atlantic – Rachel Hartman
- ⑩ South Atlantic – Eric Curitore
- ⑩ Great Lakes – Craig Budzik
- ⑩ Gulf Coast – Ryan Norris
- ⑩ Mid America – Logan Cimmiyotti
- ⑩ Northern Pacific – Norm Doyle
- ⑩ Southern Pacific – Michael Olivo

# Meet the NCBA DII Staff

## District Coordinators

- ⑩ District I – Chris Soto
- ⑩ District II – Ben Knott
- ⑩ District III – Steven Baker
- ⑩ District IV – Alex Kane
- ⑩ District V – Jeff Bober
- ⑩ District VI – Gary Robinson
- ⑩ District VII – Eric Curitore (Seeking Volunteer Replacement)
- ⑩ District VIII – Austin Meneley



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# 2016 – A Year in Review

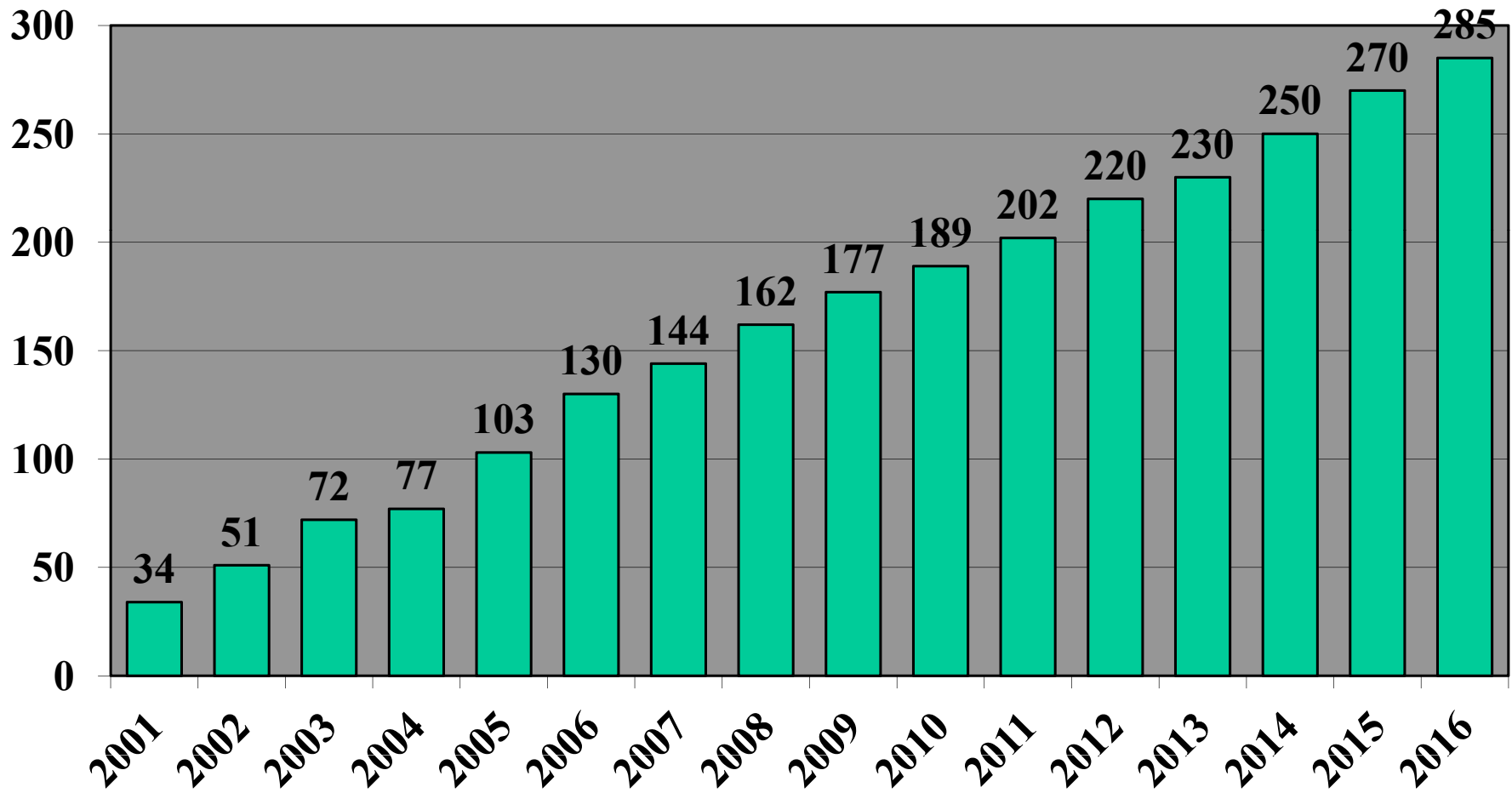
 Growth

 Rule Changes

 Realignment

# Growth

## NCBA Team Growth

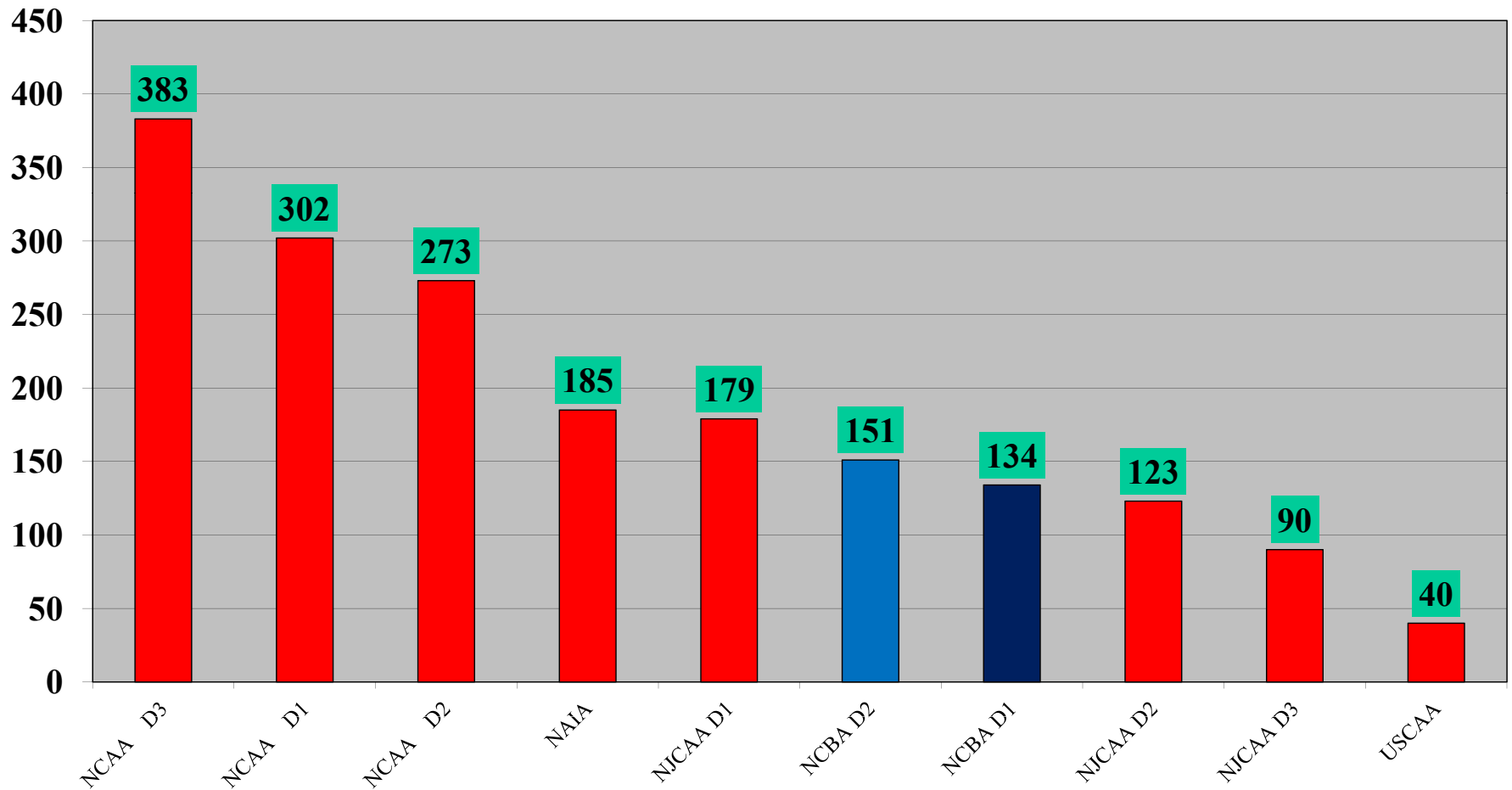


# State Representation

<b>2016 State Representation (43 States)</b>						
<b>Alabama</b>		<b>Indiana</b>		<b>Montana</b>		<b>South Carolina</b>
<b>Arizona</b>		<b>Iowa</b>		<b>Nebraska</b>		<b>South Dakota</b>
<b>Arkansas</b>		<b>Kansas</b>		<b>Nevada</b>		<b>Tennessee</b>
<b>California</b>		<b>Kentucky</b>		<b>New Jersey</b>		<b>Texas</b>
<b>Colorado</b>		<b>Louisiana</b>		<b>New Mexico</b>		<b>Utah</b>
<b>Connecticut</b>		<b>Maryland</b>		<b>New York</b>		<b>Virginia</b>
<b>Delaware</b>		<b>Massachusetts</b>		<b>North Carolina</b>		<b>Washington</b>
<b>Florida</b>		<b>Michigan</b>		<b>North Dakota</b>		<b>West Virginia</b>
<b>Georgia</b>		<b>Minnesota</b>		<b>Ohio</b>		<b>Wisconsin</b>
<b>Idaho</b>		<b>Mississippi</b>		<b>Oregon</b>		<b>Wyoming</b>
<b>Illinois</b>		<b>Missouri</b>		<b>Pennsylvania</b>		
<b>2016 INTERNATIONAL COUNTRIES</b>						
<b>Canada (Lakehead University &amp; University of Windsor)</b>						

# College Baseball

## League comparison





## 2015-2016 Rule Changes

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
1	Defining “professional experience” in rule 7.04.0 as “monetary compensation.”	7	0	0
2	Eligibility Letter must be sent directly from Club Sports Department, Registrar or Faculty Advisor in order for it to be accepted with only exception being if the academic letter features an official registrar stamp.	7	0	0
3	Removing rule 7.08, MUST enroll full time before your 25 <sup>th</sup> birthday for Division III only.	4	3	0
4	Allowing all Division II teams to play Fall Conference and Non-Conference Games.	6	1	0
5	Allowing all Division III teams to play Fall Conference and Non-Conference Games.	6	1	0



## 2015-2016 Rule Changes

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
6	Changing Fall Season Dates for teams eligible to play Fall NCBA Sanctioned Baseball games from September 15 <sup>th</sup> to second Sunday in November to second Friday in September to second Sunday in November.	7	0	0
7	Modifying Rule 15.08.0 to include Batting Cages and changing from 'encourages' to 'required.' Also adding verbiage that within 1 hour from scheduled start time both teams should be afforded an equal amount of time to use the field for warm ups or face disciplinary action.	5	2	0
8	Adding "other unplayable conditions" along with weather/darkness to NCBA rule 4.02.4 (4.02.3 DII)	6	1	0
9	Should an umpire be deemed unqualified by NCBA rules, it can be an OFF field protest and will result in forfeit losses to team who scheduled unqualified umpires.	4	2	1



## 2015-2016 Rule Changes

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
10	Adding rule that if one umpire is deemed unqualified that the game(s) are deemed to be played using unqualified officials.	6	1	0
11	Changing Rule 14.05.0 from 15 minutes to 30 minutes.	5	2	0
12	Changing rule 14.06.0 from 45 minutes to 30 minutes.	7	0	0
13	Starting 7/1/15 adding auto relegation rule that if a team finishes at the bottom of the conference two years in a row that they automatically move down to Division II if there is a replacement.	6	1	0
14	Adding All Americans to the Division II level.	4	2	1
15	Adding a recommendation to rule 13.00.00 that a player is CPR/First Aid Certified .	7	0	0
16	Requirement that stats must be uploaded in order to receive Player or Pitcher of the Week honors at Division I level only.	4	3	0





# Realignment

## Division I Realignment

- Moved Notre Dame up from DII to the Great Lakes South, Colorado Mesa up from DII to Mid America West and UNC Wilmington up from DII to the Mid Atlantic South.
- Automatic call ups from Division II were MSU Moorhead (Mid America North), Colorado School of Mines (Mid America West), Eastern Kentucky (Mid Atlantic West), SUNY Brockport (North Atlantic West).
- Dayton, Sacramento State, UC-Santa Cruz and UC Merced were dropped to Division II and Florida Institute of Technology, Wake Forest, Utah Valley and Portland State dropped out of the NCBA.
- Moved Seattle University from NoPac North to the West to make room for first year teams, Gonzaga and Washington State. Also, first year team, the University of Washington joined the NoPac West Conference.
- Added first year team, the University of Mississippi to the South Atlantic West Conference.
- Moved USC from the SoPac South to the SoPac West.



# Realignment

## Division II Realignment

- Moved SUNY Brockport, Eastern Kentucky, Colorado Mines, MSU Moorhead & Notre Dame up to Division I.
- District I moved to 4 conferences
- District II moved to 4 conferences
- Expanded Division II into Northern California
- Merged old District VIII East & South into District VII to make room for DII teams in CA.
- District's IV, V & VI all took on new areas of the country due to west coast expansion

# **How to ask a question**

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# 2017 – What's to Come

- 🏈 New Website
- 🏈 New Teams
- 🏈 Possible DI Region Realignment
- 🏈 Possible DII District Realignment
- 🏈 Rules Committee/New Rule Changes
  - 🏈 Division III

# New Website

- CollClubSports will be rolling out new websites for all their leagues including the NCBA for the 2016-2017 season.
- CollClubSports has been beta testing the new web platform through the National Club Basketball Association for the past year and it has been received very well by all the teams.
- The new website will be mobile device compatible as well as feature a new mainstream look and feel.
- Online player registration will remain, but players will not be required to pay the \$1.00 fee.
- Each team will have their own website presence that they can contribute content to.
- New website should be launching live within the next few weeks.

# New Teams

15 New Teams has OFFICIALLY SIGNED on to participate  
in the 2017 season

- University of Toledo
- Central Connecticut State University
- University of Wisconsin –La Crosse
- University of Rochester
- University of Mary Washington
- Lehigh University
- IUPUI
- University of South Carolina – Union
- Siena College
- St. Bonaventure University
- James Madison University DII
- University of North Dakota
- University of Central Arkansas
- Grand Canyon University DII
- Houston Community College

# New Teams

4 New Teams have VERBALLY COMMITTED to participate in the 2017 season

 Union College

 Portland State

 University of St. Thomas

 Lynchburg

# New Teams


- ⑩ 10 New Teams have EXPRESSED INTEREST in participating in the 2017 season
  - ⑩ St. Thomas Aquinas College
  - ⑩ University of New Hampshire
  - ⑩ Nicholls State University
    - ⑩ Brandeis University
  - ⑩ University of Great Falls
    - ⑩ Okanagan College
    - ⑩ Providence College
  - ⑩ Oklahoma State University
  - ⑩ Eastern Kentucky University DII
  - ⑩ California Miramar University – San Diego



# DI Region Realignment

- ⑩ University of Tennessee-Chattanooga possibly moving into the South Atlantic West Conference (UTC qualifies for automatic call up) and moving a current SAR West team to the East.
- ⑩ St. Louis University possibly moving into the Mid America South Region (SLU qualifies for the automatic call up)
- ⑩ University of San Diego and the University of Akron also qualify for automatic call up to Division I. Currently looking to see if there is room for them at the DI level.
- ⑩ Possibly moving a SoPac South team to the SoPac West to open up room for Grand Canyon University
- ⑩ Moving some teams out of the NoPac to start a Division II Conference up there.

# DII District Realignment

 With the addition of several new teams at the Division II level, realignment will be taking place in the coming days.

**STAY TUNED!**

# NCBA Rules Committee

- ⑩ DI Elected Teams Rep – Matt Ridner –  
matthew\_ridner4@mymail.eku.edu
- ⑩ DII Elected Teams Rep – Chad Lowe –  
lowe.92@osu.edu
- ⑩ DII Rules Committee Representative is up for  
election this Fall
- ⑩ Committee made up of 8 Regional Directors,  
President, and Elected Team Reps (11 total  
members)

# NCBA Rules Committee

- ① Committee met on July 9th to discuss, debate, vote, and establish any changes to the NCBA rules
- ① Teams communicated their proposed rule changes to their Regional Director AND/OR the Elected Teams Rep
- ① Regional Directors AND the Elected Teams Rep discussed every proposed rule change and voted upon any rules which a member of the committee called for a vote.



## 2017 NCBA Rules Committee Meeting Itinerary

### RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
1	Add clause to clarify that transferring students or students that withdraw from College/University are not eligible to Rule 7.03.2.	7	0	0
2	Adding “January 1” to 8.02.0.	7	0	0
3	Adding exception to rule 7.07.0 for school sponsored study abroad programs	6	1	0
4	Reduce maximum Roster size from 33 to 30.	4	3	0
5	Allowing 5 players to be removed from roster if they meet documented reasons	4	3	0
6	Adding “season ending injury” to reasons players can be removed from roster in rule 6.04.1.1.	7	0	0



## 2017 NCBA Rules Committee Meeting Itinerary

### RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
7	Adding “unplayable conditions” to rule 1.07.1 in place of “rainouts”	7	0	0
8	Adding rule to 4.02.2.2 stating that single makeup game played on the weekend can be played as a 7-inning game if approved by regional director	7	0	0
9	Adding clarification to game length rules that a tripleheader can be played as all 7 inning games.	7	0	0
10	Outlawing artificial noisemakers in dugouts during all NCBA games	4	3	0
11	Adding “AUTOMATICALLY” to rule 5.05.0	7	0	0
12	Adding a clarification example to rule 5.02.2 regarding mound visits	7	0	0



## 2017 NCBA Rules Committee Meeting Itinerary

### RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
13	Adding failure to report subs before next pitch will result in auto ejection of designated head coach	7	0	0
14	Roster violations protest must be made before first pitch or as soon as sub not listed on lineup card enters game.	7	0	0
15	Changing “issued” to “subject to” and “see protest verbiage” to 6.02.1	7	0	0
16	Any DI team that does play ineligible player whether protested correctly or not will face a \$100 deduction from their Performance Bond	7	0	0
17	Adding “Failure to schedule Qualified Umpires” to Off Field Protests.	7	0	0



## 2017 NCBA Rules Committee Meeting Itinerary

### RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
18	If umpires are 30 minutes or more late to scheduled game time it becomes automatic forfeit, unless teams agree to play later than the scheduled start	6	1	0
19	Games that are played by end up being forfeited, stats can count for team that is forfeited to, but not for the team the forfeited.	7	0	0
20	Add clarification to the tiebreaker rules in 3.01.7	7	0	0
21	Adding “coin toss” after “top-20” in rule 3.03.1.1	7	0	0
22	Updating the rules to “The Game” as the new official hat sponsor	7	0	0





## 2017 NCBA Rules Committee Meeting Itinerary

### RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
23	Adding E-cigarettes and vapes to 21.02.0	7	0	0
24	Adding a FAQ section to the rulebook	7	0	0
25	Changing 1.08.1 to “each regions playoff tournament” so no confusion when SoPac season ends.	7	0	0
26	Adding “all or part of their” to rule 4.06.3	7	0	0
27	Expand social media rule 25.01.1 to personal players accounts and facing suspension/team probation if deemed unsportsmanlike	7	0	0
28	Stats from the ENTIRE team must be uploaded in order for nominations to be considered for POW/PIW	7	0	0



## 2017 NCBA Rules Committee Meeting Itinerary

### RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
29	<b>Stats from the ENTIRE team must be uploaded in order for nominations to be considered for POW/PIW</b>	7	0	0
30	<b>Allow Mid America-North to play Fall Conference Games</b>	7	0	0
31	<b>Allow Mid Atlantic-West to play Fall Conference Games</b>	6	0	1
32	<b>For 2017-2018 season, adding Performance Bond for Division II Teams</b>	7	0	0
33	<b>Disallowing all DII Teams to play Fall Ball</b>	5	2	0
34	<b>DII Districts comparable to DI Conferences that play Fall Conference games allowed to play Fall Conference</b>	7	0	0

# Division III

- ① NCBA hoping to have Division III for 2017-2018 season.
- ① A Division III Rule Book has already been developed which is based off of DII rulebook with a few changes.
- ① New teams for the 2017-18 season will be placed in Division III if possible.
- ① In the infancy stages currently, but hope to have more information regarding Division III soon.

# Break Out Sessions

- ① Session 1 – Team Operations – Christian Smith
- ① Session 2 – Tournaments & Championships – Eric Curitore, Alex Kane & Christian Smith
- ① Session 3 – Sponsors & Fundraising – Eric Curitore, Tracy Reardon, Alex Kane, Mike Mulkerin, Felicia Battaglia, Craig Budzik, and Rachel Hartman

# **How to ask a question**

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# Session 1

## Team Operations – Christian Smith

- ① DI and DII League Participation Agreement (LPA) Form
  - New Team Form (Due Date: July 1<sup>st</sup>)
  - Existing Team Renewal Form (Due Date: July 1<sup>st</sup>)
  - Signed by president of team, signed by club sports director or faculty advisor
  - Fax or scan and email to NCBA
  
- ① Registration Form
  - Provides full contact info to NCBA front office
  - Complete in full and email to NCBA
  - Important to include a secondary contact, Team Email and Head Coach if applicable
  - Important to include advisor contact info

# Session 1

## Team Operations – Christian Smith

### ⑩ Scheduling Request Form

- Used to complete Conference Schedule
- Important to complete with as much detail as possible
- District Coordinator/Regional Director will assign due date
- Important to include requests for Spring Break, Finals, and Field Availability
- The more flexibility the better

### ⑩ General Liability Insurance

- \$2,000,000 General Aggregate
- \$1,000,000 Per Occurrence
- Policy covers the NCBA and it's members (The Teams)
- Covers many aspects of NCBA play (i.e. Travel, Practice, Workouts, Games, World Series)
- Full Year of Coverage
- This policy assists teams in obtaining playing fields
- 3<sup>rd</sup> Parties can be additionally insured for \$75
- This policy helped protect the NCBA and it's members from potential financial losses from lawsuits
- This is NOT a health or accident insurance policy

# Session 1

## Team Operations – Christian Smith

### Reserving Fields

- DON'T PROCRASTINATE
- Contact opponents once schedule is released to set dates and times
- Don't wait till a week before you are to play
- Reserve fields as soon as schedule is released
- 3<sup>rd</sup> party additional insured

### Scheduling Umpires

- Contact local High school AD to gain contact info for local umpire assignor
- 2 High school certified (or better) umpires per game
- Don't wait till a week before you are to play
- Contact assignor as soon as schedule is released
- **Re-confirm once dates and times are set**



# Session 1

## Team Operations – Christian Smith

### 🕒 Online Player Registration

- For players and player coaches
- Players register by choosing “Player Registration Login” in the “Login” tab of the NCBA DI or DII sites (DI Teams Register on DI NCBA website and DII Teams Register on DII NCBA Website)
- Players will receive a unique ID for their team to begin the player registration
- **Players** fill out information which determines eligibility
- With the new website, there will not be a \$1.00 charge
- Once payment is completed, players will be put in a “Registration Queue”
- Players able to log back in to upload a picture, bio and change certain information such as jersey number and position.

### 🕒 Coaches Participation Waivers

- For non-playing coaches, managers, trainers, etc.
- MUST be typed, printed, SIGNED, then faxed or scan and emailed
- Coaches, managers, trainers, are NOT allowed on the field or in the dugouts unless they have a waiver on file with the NCBA
- Found under “Info” tab of NCBA websites

# Session 1

## Team Operations – Christian Smith

### ⑩ Academic Eligibility Letter

- 2 Sample formats available under “Info” tab of NCBA websites
- Must be signed by registrar, faculty advisor, or club sports director
- Can be faxed or scanned and emailed to NCBA Front Office
- **Must be sent directly to NCBA by Club Sports Director or Faculty Advisor unless the letter features an official university registrar stamp.**
- Must show currently enrolled, 12+ credits (9+ for 2 year schools), 2.0+ GPA, no academic warning, and no academic probation
- Once received by NCBA, players listed on AEL and listed in the Registration Queue, will be added to official NCBA roster

### ⑩ Uploading player stats and team information

- Once players are cleared by the NCBA as eligible and appear on the website roster, Team Managers may upload stats for those players
- Team Managers can request a Login and Password for “Site Manager Login”
- Instructions on how to upload the stats and other team information will be sent once Login and Password are requested
- Teams are responsible for uploading their own stats
- It is the responsibility of the team to be sure that stats are entered accurately and in a timely fashion
- For Division I Teams, ENTIRE stat line must be uploaded in order to earn POW/PIW awards

# **How to ask a question**

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# Session 1

## Team Operations – Christian Smith

### ⑩ Weekly Team Submission Form

- Submit to Regional Director/District Coordinator by midnight each Monday regardless if games were played the previous week
- Be sure to enter scores/results for ALL games played during that week
- Be sure to submit a full stat line when nominating player/pitcher of the week candidates
- Submit these on time to assure that your candidates receive consideration for awards

### ⑩ NCBA Dues

- Includes 2 BBCOR Certified Bats, 6 Dozen Official NCBA game balls for DI Teams and 5 dozen for DII Teams, \$2 Million general liability insurance
- NCBA DI Teams also get full set of Catchers Gear OR 8 Batting Helmets
- NCBA DI teams will submit a refundable \$300 performance bond due by Sept 15. Teams do not need to send in Performance Bond each year. This is rolled over from year to year.
- \$2,100 (DI) \$1,625 (DII) due in full by February 28<sup>th</sup>
- \$100 discount if paid in full by December 31<sup>st</sup>
- Credit Cards accepted but subject to surcharge
- Invoices and receipts available through the NCBA Accounting Specialist, Jeanne Krachala (Jeanne.Krachala@CollClubSports.com)
- EIN/Tax ID#: 52-2270910

# Session 1

## Team Operations – Christian Smith

### ⑩ Boosting team interest

- Student involvement fair for incoming freshmen
- Advertisement in school paper
- Flyers in freshmen dorms and common areas
- Coverage in school paper
- Create a Facebook group and other social media groups
- Make presence known on campus

### ⑩ Boosting Team Morale

- Get the team together off the field as much as on
- Social events and group activities where ALL are included can build strong bonds which will lead to more success on the field
- Spring Training trips build strong team chemistry
- Set room assignments on the road to break up “Clicks”
- Looking good can make players buy in to the club philosophy faster
  - Coordinating hats, helmets, uniforms, and practice gear go a long way
- Being organized will give opponents the impression of strong leadership while instilling pride in your team to compete with confidence
  - Arriving in uniform, team vans, choreographed warm ups, show opponents that you take things seriously
  - Choreographed practices with a set practice attire sends that same message to your players

# Session 1

## Team Operations – Christian Smith

### 📍 Budgeting

- Very important to set accurate budget
- Make sure to include Expenses such as umpires, field costs, uniforms, hats, equipment, travel expenses, league dues etc.
- Income items such as player dues, fundraisers, donations, school input, etc
- BUDGET FOR POST-SEASON TOURNAMENTS EVERY YEAR!

### 📍 Player Dues

- How much to charge?
- What is included?
  - Spring Training trip? Travel costs? New Uniforms?
  - More included = Higher Dues\$
- Supply & Demand: Lots of interest = Higher Dues\$
- Make them pay as soon as they make the team
  - Players who practice for months and then fail to hand over a check hurt the team financially and chemistry
- Charge \$5 for tryouts

# Session 1

## Team Operations – Christian Smith

### Team Equipment/Uniforms

- Be sure to order early as customized items tend to have extended lead times
- Order extra caps, everyone's dad and brother will buy one for a fundraiser
- Order extra pants and jerseys, uniforms do rip or go missing on occasion
- Order extra game balls when the supply runs low, NCBA rules state you must use the Official NCBA Baseball
- Get quotes from NCBA sponsors, there is a reason why the NCBA endorses them
- Take advantage of additional NCBA discounts during early ordering periods

# Session 1

## Team Operations – Christian Smith

- ① Guide To Collegiate Club Baseball
- ① NCBA currently working on re-introducing “The Guide” in a new format
- ① Developed by NCBA in order to:
  - Define and publicize the concepts and goals of the NCBA
  - Assist with the development of new baseball teams
  - Assist with the recruitment of new baseball teams
  - Provide an all inclusive reference manual to NCBA league operations
  - Assist with the improvement of member team baseball operations
- ① Chapter Titles:
  - What is the NCBA
  - Starting a team at your school
  - Joining the NCBA
  - Operating within the NCBA
  - Making your team better
  - Appendices
  - Chapters can be downloaded on the “Info” tab of NCBA websites



# Session 1

## Team Operations – Christian Smith

### 🕒 Time Table

- July 1 Renewal & New Team LPA Deadline
- August 10 17<sup>th</sup> Annual League Meeting
- Aug 5/Sept 1\* Scheduling Requests Due
- August 15/Sept 15\* Conference Schedules Released
- Sept 9 Fall Conference Season Begins
- Nov 13 Fall Conference Season Concludes
- Dec 31 Annual League Dues with discount
- Feb 1/15 Spring Conference Season Begins
- Feb 28 NCBA Annual League Dues
- March NCBA Spring Training Showcase in Plant City Florida (Tampa)
- Apr 15 Roster Freeze
- April 30 DII Regular Season Concludes
- April 30/May 7 DI Regular Season Concludes
- May 5-7 District Playoffs (NCBA DII)
- May 5-7 or 12-14 Regional Tournaments (NCBA DI)
- May 19-23 World Series (NCBA DII)
- May 26-June 1 World Series (NCBA DI)

\*Approximate Dates

# Session 2

Tournaments & Championships – Eric Curitore, Christian Smith & Alex Kane

- ① Team Invitational Tournaments
- ① NCBA Fall Tournaments
- ① NCBA Spring Training Showcase
- ① DII District Playoffs
- ① DII World Series
- ① DI Regional Tournaments
- ① DI World Series

# Team Invitational Tournaments

- ⑩ Been used as successful fundraisers for many teams
- ⑩ Contact NCBA for help with:
  - Securing Sponsors
  - Setting Registration Pricing
  - Hotels
  - Using league sponsors to increase revenue
  - Finding quality umpires and facilities

# 2016 NCBA Fall Tournaments

- 🏓 **Greenville Fall Invitational – Greenville, SC – November 11-13**
  - 16 Teams: LOOK OUT FOR INFORMATION SOON!
  - Tournament Director – Eric Curitore ([Eric.Curitore@CollClubSports.com](mailto:Eric.Curitore@CollClubSports.com))
  
- 🏓 **Wood Wars Wood Bat Tournament – McKinney, TX – October 21-23**
  - 24 teams
  - Wood Bat
  - Tournament Director – Ryan Norris ([Ryan.Norris@CollClubSports.com](mailto:Ryan.Norris@CollClubSports.com))
  
- 🏓 **Battle Creek Blast – Bailey Park – September 25<sup>th</sup>-27<sup>th</sup>**
  - 3<sup>rd</sup> Annual
  - Moving from 12 teams to 16 teams
  - Tournament Director – Craig Budzik ([Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com))
  
- 🏓 **State College Classic – Multiple Fields – September 23<sup>th</sup>-25<sup>th</sup>**
  - 16 Confirmed Teams, possibly moving to 20 with the amount of interest
  - Tournament Director – Christian Smith ([Christian.Smith@CollClubSports.com](mailto:Christian.Smith@CollClubSports.com))

# 2016 NCBA Spring Training Showcase

Tampa/Plant City, Florida- Mike Sansone Park

- ⑩ 65+ NCBA teams participated over 4 weeks
- ⑩ Rawlings Free Agent Team
- ⑩ Sponsors – Hooters, The Press Box, Charann’s, Tampa Joe’s, Circle K/Subway, Domino’s
- ⑩ Discount VIP cards for all players
- ⑩ Discounts from local sponsors
- ⑩ Red Bull Sponsored Products



# 2016 NCBA Spring Training Showcase

- 🏆 Great accommodations and rates
- 🏆 Beaches, daytrips, MLB Spring Training Games
- 🏆 Hotels contracted through Traveling Teams
- 🏆 Amazing deals and discounts from local sponsors
- 🏆 Four 2016 World Series Teams Participated



**Illinois (DI)**  
**PITT**  
**Colorado State**  
**Penn State (DII)**



# 2017 Showcase Details

- ① **Still searching for Western Showcase Location and Team Interest**
  - **Arizona, Las Vegas and California locations interested in hosting.**
- ① **Signed with Tampa for the 2017 NCBA Spring Training Showcase**
- ① **Costs**
  - **Registration Fee \$100 for NCBA teams, \$250 for non-NCBA teams**
  - **Per game charge \$125**
  - **Performance Bond \$200 - returned at conclusion of showcase if team meets NCBA requirements throughout week**
  - **Each team will provide three NCBA Game Balls per game**
- ① **NCBA Rules will apply**
- ① **Team registration is open, all teams should have received details**
- ① **Games will count towards overall record and stats**
- ① **Early Registration Deadline- November 15, 2016 – Registration after November 15<sup>th</sup> will incur an increase in the Registration Fee**

# 2017 Showcase Details

## Lodging

- **Teams will be required to stay in NCBA approved hotels by booking through Traveling Teams**
- **Benefits**
  - **Lower hotel rates**
  - **Hotels will know about the showcase and be able to assist teams more with any issues that arise**
  - **Easier scheduling of stays**
  - **Hotels provide sponsorship for event to help keep game fees low for participating teams**

## Travel

- **Rental Car/Vans: Enterprise/National - discounted van/car rates and waive the under 25 driver fee**



# 2017 Showcase Details cont.

- ① **The Showcase provides a spring break atmosphere both for relaxing and for nightlife but especially for baseball and a great team building environment.**
- ① **Get to know the guys on the other teams as well as your own team better.**
  - ① **Great opportunity to play teams from across the U.S.**
  - ① **Recruiting players for 2017 Rawlings Free Agent Team**



# 2016 DII District Playoffs

- ⑩ 8 District Playoffs in 2016
  - All 8 at Neutral Site
  - All 8 District Playoffs were 4 Team Playoffs
- ⑩ NCBA covers field costs, game balls and umpires
- ⑩ Teams receive:
  - Discounted hotels
  - Championship Plaques
  - Opportunity to play post-season baseball
  - Opportunity to compete for District Championship and eventually National Championship

# 2016 DII World Series

- ⑩ Pittsburg, Kansas (2<sup>nd</sup> Year)
- ⑩ Jaycee Ballpark (Turf Infield)
- ⑩ Lamplighter Inn & Suites - outstanding accommodations, great rates, great location, great amenities
- ⑩ Good restaurants and night life

# DII World Series

 Team assistance for attending the World Series

Year	Host	Total Stipend	% Change
2009	Butler, PA	\$ 2,500.00	N/A
2010	Johnstown, PA	\$ 3,000.00	20%
2011	Johnstown, PA	\$ 3,600.00	20%
2012	Columbus, GA	\$ 4,000.00	11%
2013	Paducah, KY	\$ 4,600.00	15%
2014	Paducah, KY	\$ 5,200.00	13%
2015	Pittsburg, KS	\$ 5,500.00	6%
2016	Pittsburg, KS	\$ 5,500.00	0%

# 2017 DII World Series

Ⓞ TBA

Ⓞ Factors

- Field availability
- Venue quality
- Lights
- Geographic Location
- Rental cost
- Local attendance
- Eagerness of  
local organizers



# DI Regional Tournaments

- ⑩ Look to hold all tournaments at neutral sites
- ⑩ Many cities across the country expressing interest
- ⑩ All 8 Regional's are 4-team tournaments
- ⑩ Teams receive:
  - Discounted hotels
  - Championship Trophies
  - Additional games with no field or umpire costs
  - Opportunity to compete in post-season
- ⑩ Send your regional host site recommendations to your regional directors

# 2016 DI World Series

- ① Paducah, KY (2<sup>nd</sup> year of 2-year contract)
- ① Brooks Stadium
- ① Practice facilities at Noble Park
- ① Drury Suites- outstanding accommodations, great rates, free breakfast and dinner, relaxing and up to 6 players per room.
- ① Good restaurants and night life
- ① Fantastic Tournament with the University of Nevada defeating East Carolina to win their first ever National Championship.

# 2016 DI World Series

Year	Host	Total Stipend	% Change
2001	Syracuse, NY	\$ -	
2002	Pueblo, CO	\$ 2,400.00	N/A
2003	Bradenton, FL	\$ 2,800.00	14%
2004	Bradenton, FL	\$ 5,175.00	46%
2005	Bradenton, FL	\$ 5,850.00	12%
2006	Niles, OH	\$ 7,000.00	16%
2007	Ft. Myers, FL	\$ 11,888.00	41%
2008	Ft. Myers, FL	\$ 5,888.00	-50%
2009	Ft. Myers, FL	\$ 8,388.00	42%
2010	Ft. Myers, FL	\$ 8,888.00	6%
2011	Columbus, GA	\$ 6,000.00	-32%
2012	Columbus, GA	\$ 6,600.00	10%
2013	Tampa, FL	\$ 6,700.00	1.5%
2014	Tampa, FL	\$ 7,400.00	10.4%
2015	Paducah, KY	\$ 7,000.00	-5%
2016	Paducah, KY	\$ 7,000.00	N/A



# 2017 DI World Series

- ⑩ Many cities interested in hosting World Series including Paducah
- ⑩ Hoping to announce location at the end of August
- ⑩ Many factors considered when selecting host city
  - Field Availability
  - Venue Quality
  - Lights
  - Geographic Location
  - Rental Cost
  - Local Attendance
  - Eagerness of Local Organizers
  - Things to do when away from field



# Session 3

**Sponsors & Fundraising – Rachel Hartman, Mike Mulkerin, Tracy Reardon, Felicia Battaglia & Craig Budzik**

**-Current Sponsors**

**-Discounts**

**-Requirements**

**-Ordering**



# –Sponsors & Fundraising



FundRazr



The Game



# Fundraising Opportunities



FundRazr

# **Fundraising Sponsor Account Manager**

**Tracy Reardon:**

**[Tracy.Reardon@CollClubSports.com](mailto:Tracy.Reardon@CollClubSports.com)**

- Assist NCBA teams with their fundraising goals by promoting various NCBA sponsors
- Point of contact for day to day operations in regards to fundraising opportunities

# FUNDRAZR



FundRazr

## **FUNDRAZR is an official fundraiser of the NCBA**

- Online fundraising platform for any budgetary need
- Start a campaign online completely free of charge
- Share on Facebook, Twitter, team websites and via e-mail to reach more potential donors
- Invite players to share the fundraiser and make it a friendly competition within the team
- All you need are an e-mail address and a Verified PayPal Account to get started
- Contact [Tracy.Reardon@CollClubSports.com](mailto:Tracy.Reardon@CollClubSports.com) for how you can start a campaign



## **PLEDGE IT is an official fundraiser of the NCBA**

- Teams raise money based on their performance
- Fans can pledge a donation for a specific statistic ( \$1 per touchdown, homerun, strikeout, three-pointer scored during season)
- Supporters can also make one-time flat donations as well
- PLEDGE IT provides a helpful guide on how to promote your campaign
- For more information contact  
[Tracy.Reardon@CollClubSports.com](mailto:Tracy.Reardon@CollClubSports.com)

# **How to ask a question**

**Sign up or Log in to Ustream**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**





# Travel Sponsors





## Travel Sponsor Account Manager

 Alex Kane– [Alex.Kane@CollClubSports.com](mailto:Alex.Kane@CollClubSports.com)

- Promote various NCBA Travel Sponsors to NCBA teams
- Assist NCBA teams with reservation of hotel and or car rental through sponsor to ensure appropriate discount is used and fees waived



# Best Western

- The Official Lodging Partner of the NCBA
  - Teams, players, and fans receive a minimum of 10% discount on best available rate
    - Personal or NCBA Related
  - Stay at one of the 1,900+ locations nationwide
    - Includes more than 17 complimentary amenities that most hotels would charge extra for. (Ex. Hot breakfast, Free Wi-Fi, Iron, Hairdryer, etc.)
  - NCBA Hotel Booking Portal connected to discounted rates
  - For more information, please contact Alex Kane at [Alex.Kane@CollClubSports.com](mailto:Alex.Kane@CollClubSports.com).



# Enterprise/National

## The Preferred Rental Van/Car Agency of the NCBA

- 12 Passenger Vans are great for road-trips (only accessible through Enterprise)
  - Rental availability for players 21+
- **Under-25 fee waived\*\***
- **10% off National\*\***
- **5% off Enterprise\*\***

(Personal or NCBA Related)

- Call 1 (800) 264-6350 for Enterprise and 1(877) 222-9058 for National Car Rental or go to their websites at [www.enterprise.com](http://www.enterprise.com) and [www.nationalcar.com](http://www.nationalcar.com)

\*\* (Enter or Mention account code **XZ40875**)

# **How to ask a question**

**Sign up or Log in to Ustream**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**



# Equipment Sponsors



*The Game*★





# Rawlings Sponsor Account Manager

- 🌐 Craig Budzik– [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com)
- Promote all of Rawlings Sporting Goods benefits to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all Rawlings Sales activity
- Assist in Auditing Rawlings sales activity to ensure optimal benefits are being received



# Rawlings Sporting Goods

- 🏈 The Official Baseball of the NCBA
  - All NCBA teams **REQUIRED** to use NCBA stamped baseballs for all NCBA sanctioned games
  - Game Balls (R1NCBA)
  - Practice Balls (ROLB1X)
  - Cost is \$51 per dozen-R1NCBA
  - \$35 per dozen- ROLB1X
  - Contact Rawlings Sponsor Account Manager if you're interested in additional baseballs
  - [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com) (412)- 321-8440 ex. 102





# Rawlings Sporting Goods

- The Official Uniform Supplier of the NCBA
  - NCBA Teams receive 35% off orders paid December through June
  - **Early orders receive 45% off order paid July through November**
  - D1 required to have 2 sets of contrasting jerseys
  - Contact Craig Budzik to place order or RECEIVE QUOTE.
    - 412.321.8440 x102
    - [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com)
  - All Billing handled through NCBA Office



# Stock Jerseys

Uniform Builder- <http://mylocker.rawlings.com>





# VaporFusion Jerseys





# Rawlings Sporting Goods

- ① The Official Protective Equipment and Performance Apparel Supplier of the NCBA
  - 35% discount on orders paid from December through June
  - 45% discount on early orders paid from July through November
  - All DI NCBA Teams will receive a full set of catchers gear, or any combination of 8 batters helmets for free
  - PA items include: Performance Shirts/Shorts, Compression Shirts/Shorts, Sweatshirts, Polo's, Jackets and Pants
  - PE items include: Batting Helmets, Protective Shirts/Shorts, Sliding Shorts, Catchers Helmets, shin guards, and chest protectors
  - Most items are customizable
  - Billing handled by NCBA office
  - Contact Craig Budzik to place order or RECEIVE QUOTE
    - 412.321.8440 x102
    - [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com)



# Popular Apparel Items





# Rawlings Bags

🏆 New this year Rawlings bags are now being offered. Check out some of the bags below!





*The Game*

## The Game Sponsor Account Manager

- Felicia Battaglia – [Felicia.Battaglia@CollClubSports.com](mailto:Felicia.Battaglia@CollClubSports.com)  
412-321-8440 ext. 107
  - Promotes all of The Game's benefits to NCBA teams
  - Manages ordering, billing, invoicing, payment, and delivery of all The Game Sales activity
  - Assists in Auditing The Game sales activity to ensure optimal benefits are being received



# The Game



*The Game*

## The Official Baseball Cap of the of the NCBA

- All NCBA Teams are required to wear The Game caps featuring the official NCBA logo on the back – all team orders are required to go through the NCBA.
- For the 2016-2017 Season ONLY, teams will be allowed to wear Richardson Hats featuring the NCBA logo. For the 2017-2018 season, The Game will be the only legal hat to use on field.
- Order directly through the NCBA – Felicia Battaglia  
([Felicia.Battaglia@CollClubSports.com](mailto:Felicia.Battaglia@CollClubSports.com)) 412-321-8440 x107
- Order early!! You will receive \$2.00 off per hat July 1<sup>st</sup> 2016 through November 30<sup>th</sup> 2016





# The Game



- Plan for at least 4-6 weeks until delivery on all Custom Orders after artwork/licensing approval & 10 days until delivery after artwork/licensing approval on all Stock Orders
- The Game holds the majority of school's licenses throughout the country resulting in the ordering process being easier and faster
- The Game can recreate any artwork/design used on any previous cap teams have ordered in the past – along with matching it on a similar cap model which creates an easy transition.



# The Game



*The Game*

- Go to [THEGAMEHEADWEAR.com](http://THEGAMEHEADWEAR.com) to view a full catalog online. Use the Cap Builder to design your hat. Email the Design to Felicia for a price quote or feedback
- Contact Felicia Battaglia with any questions or to place an order.
  - 412.321.8440 x107     [Felicia.Battaglia@CollClubSports.com](mailto:Felicia.Battaglia@CollClubSports.com)





## DeMarini and Louisville Slugger Sponsor Account Manager

- 🕒 Mike Mulkerin— [Mike.Mulkerin@CollClubSports.com](mailto:Mike.Mulkerin@CollClubSports.com)
- Promote all of DeMarini and Louisville Slugger benefits to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all DeMarini and Louisville Slugger Sales activity
- Assist in Auditing DeMarini and Louisville Slugger sales activity to ensure optimal benefits are being received



# DeMarini and Louisville Slugger

## The Official Baseball Bat of the of the NCBA

- All NCBA Teams receive 1 complimentary DeMarini and 1 Louisville Slugger BBCOR Bat as part of their membership.
- All NCBA teams/players that order additional bats receive EXCLUSIVE PRICING.




# DeMarini and Louisville Slugger

## The Official Baseball Bat of the of the NCBA

- BBCOR, Composite, Wood, Fungos & even slow pitch softball bats are available
- Contact Mike Mulkerin to get pricing or to place additional bat orders
- 412.321.8440 x106 [Mike.Mulkerin@CollClubSports.com](mailto:Mike.Mulkerin@CollClubSports.com)



## Sports Information Director

 Rachel.Hartman@CollClubSports.com

- Manage and promote all information on our social media platforms (Twitter, Instagram, & Facebook)
- Produce and direct episodes of Suite 301
- Write and distribute press releases and scouting reports

# Closing

- 🏀 Thank You for Coming
- 🏀 Promote the League & Website
- 🏀 Give the Sponsors Business whenever possible
- 🏀 When ever Issues Arise, Please Notify Us
  - 🏀 Let No Question Go Unanswered
  - 🏀 Keep Lines of Communication Open
  - 🏀 Please be Prompt Meeting Deadlines
  - 🏀 It's a Game!! Have Fun!!